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Coldwell Banker Bermuda Realty Announces Cecilia “Cesa” Edwards as Agency Manager as Susan Thompson Prepares to Retire

HAMILTON, Bermuda — After decades of distinguished leadership in Bermuda’s real estate sector, Susan Thompson of Coldwell Banker Bermuda Realty will retire later this year, closing an extraordinary chapter defined by professionalism, mentorship, and industry advancement. Cecilia “Cesa” Edwards, founder and broker/owner of Bermuda Longtail Real Estate Ltd., will step into the role of Agency Manager for residential and commercial sales and rentals, bringing with her more than three decades of experience in Bermuda’s property market.

Susan has been a respected and influential figure in Bermuda real estate for nearly three decades. Originally from the United States, she brought extensive expertise in marketing, advertising, and sales to Coldwell Banker Bermuda Realty when she joined the company in the mid-1990s. Over the years, she has helped lead significant growth and modernization efforts, eventually serving as Agency Manager overseeing residential and commercial sales and rentals. In August 2026, Susan will celebrate an impressive milestone—30 years with the company—recognizing her dedication, leadership, and lasting impact on the business and the Bermuda real estate industry.

Throughout her tenure, Susan became widely respected for her commitment to professional development within the industry. She played an active role in mentoring new agents and helping shape the next generation of Bermuda real estate professionals. In addition to her leadership within the company, she served on the Bermuda Chamber of Commerce Real Estate Division, the Real Estate Advisory Committee, and Consumer Affairs, while also contributing to community organizations such as Bermuda Toastmasters.

Under Susan’s leadership, Coldwell Banker Bermuda Realty further strengthened its reputation as Bermuda’s largest full-service real estate organization, first referenced in the local press in 1922 and known as an international Coldwell Banker affiliate since 1998. The company has earned numerous international awards and remains one of Bermuda’s most recognized real estate brands.

Taking over the position of Agency Manager for both residential and commercial sales and rentals Cecilia “Cesa” Edwards, is a familiar and highly respected figure in Bermuda real estate circles. Cesa began her career in 1991 at LP Gutteridge Ltd., one of the predecessor companies that ultimately became part of Coldwell Banker Bermuda Realty. Starting as a

secretary in the vacation rentals department, she steadily advanced through roles in property management, residential rentals, and residential sales before becoming one of the island's top-performing agents.

During her years with Coldwell Banker Bermuda Realty, Cesa earned multiple local and international accolades, including Top Rentals Agent, Top Closed Units for All Island Affiliates, and the President's Elite Award.

In 2010, Cesa founded Bermuda Longtail Real Estate with a vision centered on personalized service, integrity, and strong community relationships. Since then, the company has built a respected reputation serving both local and international clients across residential sales and rentals.

As an integral part of the real estate industry Cesa currently holds a leadership position as the Chair of the Bermuda Chamber of Commerce, Real Estate Division and is a member of the Real Estate Advisory Board.

Raised in Sandys Parish and educated at Warwick Academy, Cesa is known for her deep community ties and client-focused approach. Her return to a senior leadership role connected to Coldwell Banker Bermuda Realty represents both a continuation of legacy and an exciting new chapter for the organization. *"I am incredibly honoured to return to Coldwell Banker Bermuda Realty, a company and industry that helped shape my career over many years. Bermuda real estate has always been deeply personal to me because it is ultimately about people, relationships, trust, and community. I look forward to supporting our agents, serving our clients, and continuing the strong legacy of professionalism that Susan has helped build throughout her remarkable career."*

As Susan prepares for retirement, colleagues, clients, and industry partners celebrate her many years of service and the lasting relationships she cultivated throughout her career. Meanwhile, Cesa's appointment signals continuity, experience, and a renewed focus on delivering exceptional real estate expertise to Bermuda residents and international investors alike.

"This transition represents the passing of the torch between two remarkable women who have each helped shape Bermuda's real estate landscape," the companies said in a joint statement. *"Susan Thompson's leadership, professionalism, and mentorship have left a lasting impact on the industry, while Cesa Edwards brings unparalleled experience, entrepreneurial success, and a passion for client service that will guide the organization into the future."*