

Head of Banking

BERMUDA COMMERCIAL BANK LIMITED

Bermuda Commercial Bank Limited is seeking an experienced, energetic, and self-motivated banking professional to lead our Banking division. The Head of Banking will be responsible for the successful expansion of the banking division, including sales, Treasury, Operations, and staff leadership. The Bank operates with a flat structure and highly collaborative team, and the position is expected to be entrepreneurial as well as hands-on. Success will be evaluated on the basis of business performance, profitable expansion and growth, strong client retention and satisfaction and the development of a strong motivated team.

DUTIES & RESPONSIBILITIES:

- Manage and develop the Banking division, including Client Services, Operations and Treasury & Brokerage
- Plan and manage the business and the team on a day to day basis
- Develop sales, business and products
- Manage operational risk
- Mentor and develop staff

THE SUCCESSFUL APPLICANT SHOULD POSSESS:

- A minimum of ten (10) years' experience in a senior role in international banking, with experience in lending, treasury and business banking. Experience in Private Banking is desirable.
- Relevant post-graduate university degree in finance or business, or demonstrated progressive experience and professional certification.
- Demonstrated outstanding client relationship management and business development skills.
- Ability to serve the needs of sophisticated HNW clients.
- Demonstrated strong leadership and staff mentoring & development skills, business planning & cost management skills.
- Strong communications skills and analysis skills, demonstrated awareness of the dynamics of the market, strong technical skills (automation)
- Strong working knowledge of operational, credit, and fiscal risk, compliance and audit controls & business risk mitigation.
- Ability to work in a fast-paced, highly collaborative and open environment, willingness to undertake projects, contribute meaningfully to management and strategic discussions, take initiative to craft solutions for clients and processes, and operate 'hands-on' at any level.

Reporting to the Chief Operating Officer, the successful candidate will be an effective, inspiring leader and will forge strong working relationships across all levels and divisions of the BCB Group.

Compensation will be commensurate with the successful candidate's experiences and will include a base salary and a discretionary performance related profit share. References will be requested and verified.

Interested persons should apply by forwarding an application letter and resume no later than:
November 14th, 2011.

Please apply via one of the following methods:

EMAIL: jobs@bcb.bm

FAX: (441) 295-4759

POST: Human Resources Department,
Bermuda Commercial Bank Limited,
PO Box HM 1748, Hamilton HM GX
Bermuda.

For questions please call (441) 295-5678 and speak to the Human Resources Manager.

Bermuda Commercial Bank Limited (BCB) is one of Bermuda's four licensed banks, established in 1969 and regulated by the Bermuda Monetary Authority. We are Bermuda's only bank focused purely on corporate and private wealth clients, offering a range of bespoke financial solutions. Our website is www.bcb.bm. BCB is an equal opportunity employer. BCB is publicly traded and listed on the Bermuda Stock Exchange www.bsx.com (Ticker: BCB.BH). Our share price is available on the BSX and on Bloomberg and is published daily in the Royal Gazette.

BERMUDA COMMERCIAL BANK LIMITED
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BCB is an Equal Opportunity Employer.