

## BUYER/MANAGER - DAVID WINSTON

We are looking to employ a Buyer/Manager for David Winston at The English Sports Shop who will be accountable for all aspects of the store operation by managing the performance of the team to deliver agreed business targets. The manager will create and maximize all commercial opportunities through the development of a highly accommodating, inspirational and visually attractive shopping environment.

The manager will be expected to achieve a store with a customer service ethic that exceeds expectations and a culture where people are committed to achieving consistently high standards.

**The ideal candidate will be expected to:**

- Encourage and promote all opportunities to drive sales through team development
- Demonstrate commercial flair in order to create competitive advantage
- In collaboration with Merchandise Manager assist in buying selection of merchandise to meet store performance targets
- Ensure store presentation and standards are consistent with brand requirements and are delivered with the highest standards
- Collaborate with visual merchandising department to drive layout changes as appropriate
- Work with HR department to establish appropriate recruitment and training processes
- Initiate ways to broaden skills and provide both development activity and opportunity

This demanding position requires a candidate to have a minimum of 3 years progressive retail management experience.

If you feel you have the experience, skills and talent to meet the demands of this job, please contact Director of Human Resources by letter or email. We will offer a competitive salary and benefits package to the successful applicant.

**English Sports Shop Limited**

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Hamilton

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*Closing date: October 15, 2011*