



Looking for a Career in a Leading Technology & Consulting Company?

BCS Agencies Limited provides Information Technology and Business solutions to private and public sector clients in Bermuda. BCS Agencies Limited is the exclusive agent in Bermuda for IBM.

To satisfy the demand created by our evolving customer base, we are looking for the following experienced professional to join our team.

Software Sales Specialist

Responsibilities include evaluating customers' complex enterprise requirements and providing solutions to transform their information infrastructure and processes to allow them to take advantage of the full scope of the instrumented and intelligent assets available to them in today's smart, interconnected planet.

This role will include knowledge of IBM's wide portfolio of application software and the implementation of these products to customize solutions for each financial services client. Remuneration package includes a significant commission-based component and the position requires a mature, self-motivated sales professional who has an established track record of selling software and solutions and delivering value to clients. University-level education in business and/or computer science is considered essential for this role.

The successful candidate must demonstrate excellent communications skills and at least 5 years of Systems and Application Software sales experience. Experience with selling IBM software solutions is a required prerequisite.

BCS is an equal opportunity employer and provides a comprehensive benefits package.

Interested applicants are requested to apply by sending their résumé in confidence to: Human Resources Manager
BCS Agencies Limited
20 Dundonald Street
Hamilton HM 12
Bermuda

Or send an email with a résumé to: careers@igility.bm

Preference will be given to Bermudians or Spouses of Bermudians

The closing date for this position is August 15, 2011.

