

Director of Sales TV & Internet Video

Unlimited Earning Potential

We are Bermuda's largest independent media company, delivering innovative opportunities for marketers and advertisers in print, television, online and cinemas.

We are looking to expand our vibrant sales team with a highly motivated, persistent, self reliant and target driven sales hunter who is keen to be rewarded for top performance! If you're interested in talking with us about this opportunity it is absolutely essential that you can demonstrate your ability to deal with business executives at the very highest levels of management.

Key responsibilities and duties will include:

- Prospecting for new business using telephone prospecting and referrals
- Sales presentations and proposals
- Renewal of existing clients prior to the termination of agreement

To be successful in this role, you will need:

- Impeccable standards of written and spoken English
- Highly developed communication, presentation and negotiation skills
- A positive and enthusiastic nature
- Passionate about sales with a strong desire to 'close' the sale
- Advertising sales experience is ideal however not essential

This is a fantastic opportunity for an exceptional sales executive to thrive and be rewarded by the excellent uncapped earning potential, whilst working with a fun, creative and supportive team in the exciting world of television and advertising.

To apply please forward your resume via email to our President, Ian Coles at: icoles@bm.bm.

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