

# GUY CARPENTER

GUY CARPENTER Bermuda Ltd

Invites applications for the position of

## Reinsurance Broker

This position involves the production, placement and day-to-day servicing of Treaty Reinsurance covers for major London, U.S., Bermuda and International clients.

### Responsibilities include:

- The production and marketing of reinsurance placements in the Bermuda market
- Production, development and servicing of traditional and structured products across various reinsurance classes, including primarily Retro, Property Treaty, Cat On, D&F, Crop, Med Mal, Workers Comp and A&H
- Understanding of client requirements, analysis of exposures and preparation of high quality submissions
- Dealing with accounts that involve international markets as part of the placement
- Identifying and developing new sources of business

### Other specific requirements:

- A minimum of 8 years experience required in placing property-casualty Treaty Reinsurance programs as a broker
- In-depth knowledge of the global reinsurance market including coverage, placement structures, markets and rating structures of insurance and reinsurance companies
- Strong working knowledge and relationships within the Bermuda market-place
- Analysis of financial reports and statements
- Ability to analyze actuarial models and output
- Familiarity with Cat Vendor models
- Superb negotiating and sales skills
- Working knowledge and experience with Lloyd's and other Company Markets including London, US and Europe would be advantageous
- Prior exposure to placing reinsurance for Captives, Alternative Risk Transfer solutions and experience with ILW's is preferred
- Strong knowledge of Insurance/Reinsurance Law, Compliance and regulatory requirements throughout the world
- Excellent interpersonal, written and verbal skills
- A demonstrable level of expertise with MS Excel, MS Word and MS PowerPoint
- Ability and willingness to work well beyond the normal scheduled hours, including weekends and Bank holidays and also travel abroad regularly

Preference will be given to candidates with:

- Self-motivation and ability to work on their own initiative
- University graduate degree in a work related subject, such as Business Studies, Finance, Economics or Insurance Law is preferred.

Applications by e-mail (preferred) to [recruiting@marsh.com](mailto:recruiting@marsh.com) or by mail to:

The Human Resource Manager  
Marsh IAS Management Services (Bermuda) Ltd.  
P.O. Box HM 1826  
Hamilton HM HX

Closing date: June 28, 2011

No agencies or telephone calls please