

# B&A | Beach & Associates Ltd.

*Invites applications for an*  
**Assistant Vice President Brokering**

Beach and Associates (Bermuda), Ltd., is a Toronto based global reinsurance brokerage firm with offices in Bermuda, London, New York, Sydney and Toronto.

Beach and Associates (Bermuda), Ltd. is seeking a highly motivated individual who will be responsible for the production and account management of the firm's global treaty reinsurance clientele. The production of new clients and accounts will be primarily focused in the property catastrophe and marine and energy markets with a special emphasis on ILW and Capital Market transactions. The position requires the ability to work with senior management globally and to extend the applicant's existing vast network of production contacts worldwide.

**Duties and Responsibilities:**

- Develop new business opportunities using both corporate and applicant's existing contacts.
- Utilize industry modeling tools to aid in the pricing and placement of transactions.
- Ensure the delivery of transaction specific contract wording documentation.
- Develop new markets through a deep practical understanding of statistical analysis and risk-based capital.
- Monitoring of completed transactions and utilizing internal accounting and claims systems post contract closing.

**Qualifications and Experience:**

- Bachelor's degree, preferably in business, marketing or economics.
- Insurance Qualification from the Chartered Insurance Institute at Diploma level or higher.
- 8-10 years reinsurance brokering or underwriting (London market experience required).
- Working knowledge of industry catastrophe models.
- Strong communication skills are essential.
- Strong knowledge of Excel, Word, PowerPoint and Outlook.
- Must be motivated with the ability to create opportunities and follow through with all necessary workload to accomplish the task.
- Must have the ability to multi-task and meet deadlines in a timely and effective manner.
- Extensive knowledge of, and relationships with, global catastrophe reinsurers.
- Proven ability to work under pressure, with significant overtime required.
- Ability to travel with minimal notice.

Written applications, including a CV, should be sent in confidence to:

Wendy Wilson

HR Manager

Email: [wwilson@beachandassociates.com](mailto:wwilson@beachandassociates.com)

Closing Date: May 5, 2011