

One Limited

One Limited is seeking a seasoned Senior Corporate Account Manager with experience in technology and advertising sales to join our Bermuda team. The successful candidate will join our team and be measured on performance based results with a proven track record of achieving sales results in a fast paced outbound sales environment.

The minimum requirements for this position include;

- Minimum 3 years experience selling a variety of Internet based technology solutions including, Dedicated Internet, MPLS, Datacenter Solutions, Colocation and various broadband technologies
- Minimum 5 years proven track record of exceeding outbound sales targets
- Consultative/Solution sales experience is mandatory
- Must be a mature, self-motivated sales professional – this is not a training position and will require the ideal candidate to hit the ground running
- Willingness to prospect and cold call new clients
- Experience selling online and print advertising/media solutions
- Must be willing to work outside of normal business hours
- Excellent prospecting and relationship building skills
- Ability to provide detailed prospect and results reports

Only those candidates meeting all of the requirements above will be considered.

Salary will be based on a combination of monthly retainer and performance bonus.

Preference will be given to Bermudians or Spouses of Bermudians qualified and suitable for this position.

The closing date for this position is May 3rd, 2011.

Please send resume to careers@transact.bm