

bermuda.com

Bermuda.com is the leading online portal serving Bermuda. We are currently expanding our Sales department and seeking "Top Performers" to join our dynamic team.

Bermuda.com provides business owners with a proven way to market their business both locally and overseas. This fast paced sales role will be focused on acquiring new business from businesses and then managing those accounts.

Top Performer Traits:

- Highly motivated Salesperson with a proven track record of above average sales performance
- A strong work ethic and a competitive instinct to win
- Charisma! A natural ability to sell and build relationships
- Organizational skills and strong time management abilities
- Strong work ethic and the ability to work independently
- Strong presentation, networking, time management and interpersonal skills

Qualifications:

- A minimum 2 years selling online media advertising products
- A minimum of 2 years prior experience in face-to-face selling
- A minimum of 2 years experience working in a CRM data system
- 2 years prior experience working in a commission sales environment
- A proven ability to generate a high level of new business activity in a fast-paced environment
- Excellent written and verbal communication skills
- Able to demonstrate proficiency in the use of MS Windows, Office, Outlook, and Internet Explorer
- BA or BS in Business, Marketing would be preferred

What we offer:

- Competitive Salary
- Aggressive commission & bonus plans
- Excellent Benefits Package
- Top notch training
- A fun and dynamic work environment

Simply submit your resume to Kelly Williams,PHR
The Human Resource Administrator
P.O.Box 902, Hamilton HM DX
Or Email kwilliams@mediahouse.com
Closing date for resumes is April 21, 2011