



DHL Express Bermuda/Bits Limited brand of the Deutsche Post World Network, the largest transport & Logistics Company in the world is looking for:

**A Senior Sales Executive**

Responsibilities included, but not limited to:

Developing, promoting and selling DHL services in order to meet and exceed established sales targets. Tracking business trends to identify sales leads and attracting new accounts and maintaining existing accounts. Broadening the use of DHL services by existing accounts and completing special projects as assigned by the Country Manager.

The successful applicant will have:

The ability to make verbal and visual presentations to business leaders;

A minimum of 5 years of professional general sales experience;

A minimum of 5 years in air express industry;

2 years telephone sales experience;

Strong PC knowledge of Microsoft Suite and express database systems;

The ability to produce and maintain weekly/monthly revenue/target/performance reports;

The ability to manage logistics for a worldwide basis;

A sound knowledge of courier customer service and operations processes in the express industry, minimum 2 years required;

A clean driving record and own reliable transportation.

If you find yourself reflected in these characteristics, please send your resume to;

**Cox Hallett Wilkinson  
Cumberland House, 9th Floor  
1 Victoria Street  
P.O. Box HM 1561  
Hamilton HM FX  
Attention: Sarah Fox**

*Closing date: April 20, 2011*