

MARSH

BOWRING MARSH (BERMUDA) LIMITED

requires candidates for the following 3 positions

MANAGING DIRECTOR Property Broker
MANAGING DIRECTOR Casualty Broker
MANAGING DIRECTOR FINPRO Broker

These are very senior positions within the Company and report directly to the President and Chief Operating Officer of Bowring Marsh (Bermuda) Ltd. Primary responsibility involves setting and implementing of strategy for each department serving Bowring Marsh Bermuda's predominantly Fortune 500 client base. Proven leadership and colleague development skills are essential as is operational experience in managing a business unit, specifically in the areas of budget setting and financial control etc.

These positions incorporate stringent demands on client retention and new business development and the successful applicants will possess in-depth understanding and experience of global marketplace offerings, to facilitate comparison and effective contrast of Bermuda placements/contracts. Not only will the applicants be primarily responsible for new sales within their area of responsibility but they will be responsible for the development of new product offerings and consequently proven experience in these regards is essential.

The successful applicants will interact extensively within Bowring Marsh's global network, with centers of excellence in other Marsh offices globally and with Marsh's global industry, risk and specialties practices. The successful applicants will typically engage with Chief Executive Officer, Chief Financial Officer, General Counsel, Treasury and Risk Management officers within our clients' global organizations and proven experience of interacting at such levels is a pre-requisite.

The roles require quantitative analysis, coverage evaluation, contract review and negotiation of complex risk management placements brought to Bermuda for clients and prospective clients globally. Therefore superior technical ability in exposure evaluation in each respective product area and consequent coverage manuscripting is a must. Strong quantitative analysis skills including the ability to evaluate clients' total cost of risk, analyze balance sheets, 10Ks, proxy statements, annual reports and also proven experience in assessing client operations, products and processes in order to make risk management recommendations are both essential. Additionally the positions require broad based technical expertise in all areas of Insurance, specifically in those other product lines offered within the Bermuda market, in order to maximize consultation and advisory services.

Through the use of a Performance Management process and an online system; responsibility for Colleague development within the respective departments rests with the role and successful knowledge and experience in this area is essential.

Specific and minimum requirements include:

- Bachelor's Degree and/or relevant industry qualification
- 15 years Insurance industry experience including current experience within the Bermuda insurance market
- 10 years Insurance Broking experience within the Bermuda and the US or International insurance market
- Superb negotiation ability along with excellent written and verbal communication skills
- Advanced technology skills with proven experience in implementing new systems usage
- Ability to work beyond normal scheduled hours and to travel extensively on a global basis

In view of the nature and importance of these roles, only those persons specifically satisfying the above requirements need apply. Such application should be in writing, be marked "Private and Confidential", should include a detailed resume and must be received by the closing date at:

The Human Resource Department
Bowring Marsh (Bermuda) Limited.
P.O. Box HM 2444
Hamilton HM JX

Closing Date: April 11th 2011
No Agencies or Telephone Calls Please
www.marsh.com