



Senior Private Banker

A career with Capital G, is more than just a job. When we say 'Welcome to the Family' we mean it. We're currently looking for someone to fill the role of Senior Private Banker at Capital G Bank Limited. See if you have what it takes to join our growing family.

Capital G Private Banking provides a suite of products and services to high net worth individuals, foundations, trusts and institutions including fully integrated banking, investment, insurance and estate / trust solutions.

Our team of Private Bankers is dedicated to establishing close-knit, long term, confidential relationships with a select private client base. We are committed to delivering excellence and seamless support through a single office. Our comprehensive financial solutions are individually structured to help ensure sound wealth management strategies including wealth enhancement, preservation and transfer.

We are seeking a motivated Senior Private Banker willing to deliver superior service to our high net worth clients. This position will have a focus on clients with investment requirements. The successful candidate will be a key member of our wealth management team and work very closely with his/her clients, Senior Private Bankers, Private Bankers and financial solution specialists.

Primary Responsibilities Include:

- Working with the Investment Team to ensure that client portfolios are structured to meet client needs
- Assessing the clients' needs and assisting with financial solutions to meet those needs
- Growing and developing relationships through organic and an active sales approach
- Relationship management for a broad range of private clients
- Ensuring day to day execution of client transactions including account openings and cash management (CDs) are completed as required
- Liaising with financial solution specialists in Lending, Investments, Card Services, Online Banking, Trusts and Colonial Insurance

The successful candidate must have:

- At least 10 years experience with expertise in investment asset management, fiduciary and trust services, estate and private banking services and lending
- Excellent communication and presentation skills
- Ability to consistently meet and sometimes exceed the expectations of our private banking clients and Capital G Bank management
- A university degree or professional qualification in finance, investments or financial services is preferred
- Sound working knowledge of Microsoft Office (Word, Excel, PowerPoint)

Capital G is an equal opportunity employer and offers a competitive compensation package commensurate with qualifications and experience.

Please submit a detailed cover letter and résumé no later than March 29, 2011 to:

Human Resources Department
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P.O. Box HM 1194, Hamilton HM EX
Email: etucker@capitalg.bm
Fax: + 441.296.7701