

Careers, by BUTTERFIELD.



Take a step in the right direction.

At Butterfield, we provide full-service community banking and specialised international financial services. Operating in multiple jurisdictions, we focus on results, value relationships, and celebrate success. If this sounds like your kind of company, then consider this opportunity to become part of a collaborative team of professionals at a world-leading, independent offshore bank and trust company.

Lender

This position reports to the Assistant Vice President, Consumer Credit and is responsible for managing a mortgage and loan portfolio. This role is a front-line position focused on building and supporting the department to achieve a high standard of customer service while building our credit portfolio.

Your responsibilities will include:

- Meeting with potential and existing clients for personal loans, mortgages and various other credit products.
- Reviewing applications and providing written presentations for approval and ensuring all necessary documentation is complete and accurate.
- Resolving customer queries, including identifying new and existing client needs and making appropriate recommendations
- Reviewing and reporting on existing mortgages and adhering to security processes.
- Cross selling other Butterfield products and services and making referrals to other departments.
- Maintaining a thorough knowledge and understanding of internal policies and procedures.
- Providing guidance to team members and assisting with the achievement of departmental goals.

Your qualifications and skills include:

- University degree in Business Administration or related discipline with at least five years of relevant experience.
- Experience with use of PC software Word, Filemaker Pro, and Excel.
- Highly effective interviewing skills with proven ability to build client relationships and secure new business.
- Strong oral and written communications and interpersonal skills
- Good analytical and problem-solving skills.
- Experience in working comfortably within a team environment that may be subject to time restraints
- Familiarity with a wide range of banking products

About the team

At Butterfield, our Personal Banking team takes the time to get to know each individual customer and fully understand their financial needs. The team offers a variety of products from chequing and saving accounts, to mortgages and personal loans, along with foreign exchange, personal insurance and more. At Butterfield it is our team's professional approach and core values that allow us to deliver our distinct service to our customers.

Why Butterfield?

The Butterfield experience is enhanced by robust learning and development opportunities, comprehensive benefits, and preferred rates on a variety of proprietary financial services. Guided by our core values—approachable, collaborative, empowered and impactful—we provide a respectful environment where the diversity of our employees and the talents and experiences they bring are celebrated and valued. With a 160-year tradition of service excellence, we empower individuals to achieve their goals and make a positive impact on our business, our clients and our communities.

Does this sound like you?

All applications should be forwarded via e-mail to resumes@butterfieldgroup.com.

Closing date:

Tuesday, 7 February, 2023

Let's start a conversation.



butterfieldgroup.com



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