



AON (BERMUDA) LTD.

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SENIOR VICE PRESIDENT - BROKER - HEALTHCARE

Aon (Bermuda) Ltd. provides clients with specialist insurance broking, reinsurance expertise and consultancy services. We are seeking to employ a Senior Vice President – Broker - Healthcare to market Professional Liability programs for large integrated hospital delivery systems, long-term care facilities, physician practice groups and life science companies.

Key position responsibilities:

- Design, placement and service of corporate insurance programmes with Bermuda-based markets, including marketing and technical presentations.
- Develop and maintain market and producer relationships.
- Assist in the construction and presentation of underwriting submissions.
- Negotiate new and renewal programs with underwriters.
- Provide senior level specialized services to major clients and professional insurance broking staff.
- Provide market intelligence to overseas Aon offices.
- Considerable interaction with clients, senior underwriters and overseas executives.
- Business travel and frequent client entertainment outside of normal business hours.

Position requirements:

- Bachelor's degree.
- Minimum of 15 years of recent experience in a commercial insurance environment involving Medical Malpractice/Professional Liability, Physician Risk Retention Group and Life Science and reinsurance placements.
- Preference will be given to individuals who have obtained insurance related qualifications (CPCU/ACII/ARM).
- Expertise in occurrence, occurrence-reported and claims-made liability policy forms.
- Management and administrative responsibilities.
- Strong interpersonal, analytical and presentation skills.
- Well developed business, communication and social skills together with capabilities for strengthening market relationships.
- Ability to make decisions under pressure.
- Strong computer skills, specifically with Microsoft Office Software, such as Excel and Word.

The Company offers an attractive compensation and benefits package commensurate with qualifications and experience.

First preference will be given to Bermudians, spouses of Bermudians and PRC Holders.

Applications must include a detailed resume, submitted under confidential cover to:

Human Resources
Aon (Bermuda) Ltd.
P.O. Box HM 2450, Hamilton HM HX
e-mail: aonbdahr@aon.com
Telephone: 441-295-2220

Closing date for applications: February 3, 2023