

Hannover Re, with gross premium of more than EUR 24 billion is the third largest reinsurer in the world. Through its 170 locations worldwide, it transacts all lines of Property & Casualty and Life & Health reinsurance.

In Bermuda, its core subsidiary Hannover Re Bermuda Ltd (the “Company”) is a BMA regulated dual license reinsurer conducting both Life & Health (“L&H”) and Property Catastrophe business. We are currently seeking applicants for a Marketing Actuary position who will be responsible for pricing, writing, documenting, reporting and monitoring existing and new treaties for Hannover Re Life & Health portfolios. The Marketing Actuary supports the Senior Marketing Actuaries and the Chief Business Development Officer with their marketing activities.

## Senior Marketing Actuary

### Main Responsibilities:

- On a day to day basis, analyzing, modeling and pricing new business opportunities and existing book in accordance with group and local guidelines
- Developing tailor made reinsurance solutions to meet the needs of current and potential clients
- Developing pricing models and assumptions for various lines of business in various geographical locations and documenting all analytical results
- Negotiating with internal and external clients
- Ensuring compliance with all internal and external underwriting guidelines and legal requirements
- Treaty related duties (writing, reviewing, validating, registering, archiving, monitoring performance)
- Performing technical and peer reviews of pricing and treaty wording
- Promoting the Company's expertise in financial solutions by participating in/leading internal events to educate on risk
- Researching new markets and lines of business in order to diversify exposure
- Building and enhancing relationships with brokers, clients and other entities within the Group
- Supporting the business planning and forecasting process and the development of new tools and approaches

### Requirements:

- Fellow of Society of Actuaries, Institute and Faculty of Actuaries or other life actuarial qualifications from a recognized professional body
- Minimum of 10 years of actuarial experience in pricing for life and health (re) insurance
- Technical experience in the specialist fields of financial reinsurance and/or mortality, morbidity, health and critical illness
- Geographical experience in our target markets of UK, Europe and Asia Pacific
- Strong analytical and problem solving skills as well as strong sales and marketing abilities
- Demonstrated success to support new business acquisition
- Creative mind-set to develop new solutions depending on different regulations
- Assured approach to dealing with internal and external customers
- Excellent oral and written communication skills and strong interpersonal skills
- Technically proficient in MS Excel, Visual basic, Database management tools (Access/SQL) and working knowledge of MS PowerPoint and MS Word
- Ability to manage multiple projects and to produce quality deliverables on time with tight deadlines
- Strong work ethic, hardworking, willing to put in extra hours to meet deadlines

Hannover Re (Bermuda) Ltd. is an equal opportunity employer. Qualified persons should apply by **16 January 2023**. All applications will be held in confidence and should be sent via email to [hrb@hannover-re.com](mailto:hrb@hannover-re.com) .

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