



## **Underwriting Analyst - Cyber & Professional Lines**

### **Who we are:**

Relm Insurance Ltd. (Relm) is a Bermuda-domiciled specialty insurance carrier serving emerging industries with a focus on digital assets / Web 3.0, cannabis, and psychedelics. Launched in 2019 to address the scarcity of traditional insurance capacity available to nascent markets, Relm is playing an active role in bolstering the resilience of the industries it serves. The firm's unrivaled industry expertise and willingness to collaborate on creative solutions make Relm a highly sought-after risk partner for businesses and institutions operating at the forefront of innovation.

Relm is the first class IIGB insurer regulated by the Bermuda Monetary Authority and holds an 'A, Exceptional' Financial Stability Rating from Demotech, Inc., a Nationally Recognized Statistical Rating Organization (NRSRO) serving the insurance industry.

### **What we are looking for:**

We operate in a dynamic market that requires flexibility, creativity, critical thinking, excellent customer service, and the ability to execute. We tackle new and emerging risks that arise for entrepreneurs pioneering new horizons, and therefore, we are looking for innovators, critical thinkers, and leaders who are ready to dive into the unknown.

### **What we offer:**

- A comprehensive health insurance plan, including medical, dental, vision, and life insurance
- Pension and coverage of employee tax payments
- We lead the market with highly competitive salaries and bonus plan
- Extensive training and mentorship opportunities
- Educational stipends in related and potential industries
- An environment where your opinion is not only heard but crucial to our teams' success
- A multitude of growth opportunities

### **What you will do:**

- Support the underwriting, pricing, and negotiating of accounts in line with the company's strategy and risk appetite
- Exercise discretion and independent judgment in the analysis and evaluation of risk to achieve optimal outcomes (including review, evaluation, and calculation of premiums)
- Review policy wordings and conditions to determine the acceptability of a considered risk
- Build and enhance relationships with brokers and clients to identify and establish new distribution relationships
- Oversee accurate data capture in internal underwriting systems
- Maintain proper file documentation for all underwriting accounts
- Participate in underwriting roundtable discussions
- Perform research on new business strategies, technology trends, and industry-related issues
- Collaborate with colleagues to complete projects and drive cross-sell opportunities
- Drive efficiencies and process improvements with a data and technology focus
- Maintain compliance with all internal and external underwriting guidelines and legal requirements
- Other duties and ad-hoc projects as assigned

### **Requirements:**

- A Bachelor's degree in management, insurance, actuarial science, cyber security, or a related discipline
- Strong interest and conceptual comprehension in insurance, cyber security, blockchain technology, or financial markets
- Exceptional organizational and time management skills
- Ability to perform accurate mathematical calculations
- Exceptional critical thinking, decision-making, and problem-solving skills
- Ability to work in a fast-paced and collaborative team-centric environment
- An excellent communicator who can clearly and authentically convey a written and verbal message
- Advanced skills in Microsoft Office applications
- Exceptional attention to detail and work ethic
- Motivation to pursue and complete a professional designation in insurance underwriting, such as the CPCU/RPLU designation

Relm is an Equal Opportunity Employer and prohibits discrimination and harassment of any kind. All employment decisions at Relm are based on business needs, job requirements and individual qualifications, without regard to race, color, religious creed, sex, gender, gender identity, gender expression, sexual orientation, marital status, national origin, ancestry, mental and physical disability, medical condition, genetic information, military and veteran status, age, family or parental status, or any other status protected by the laws or regulations in the locations in which we operate. Relm has never and will not tolerate discrimination or harassment based on any of these characteristics.

To apply for this position, please visit our careers page at:  
**<https://relminsurace.com/careers/>**.

For further information on Relm careers, please feel free to contact Jamie Harrison, VP of Human Resources & People Operations at **[jamie@relminsurace.com](mailto:jamie@relminsurace.com)**

Closing date for this position: December 9, 2022.