



## Allianz Risk Transfer (Bermuda) Limited

We are looking for a Deputy Head – Capital Solutions, Alternative Risk Transfer, based in Bermuda

### Your Team

The Alternative Risk Transfer (ART) line of business of AGCS creates innovative tailored structured insurance, captive reinsurance and other non-traditional risk management solutions for a wide range of corporate and financial clients globally. We specialize in helping our customers mitigate their most complex risks with bespoke multi-year and multi-line agreements covering a broad range of risks, leveraging our expertise in alternative risk transfer and the global capabilities of the Allianz Group. Capital Solutions focuses on the Insurance Linked Securities (ILS) market. The team specializes in structuring insurance risks into a form acceptable to capital market investors and providing balance sheet services to ILS funds. We operate through AGCS offices in Zurich, Liechtenstein, London, New York, Bermuda, and Singapore.

### The Impact You Will Have

Reporting to the Head of Capital Solutions, you will be responsible implementing global strategy for the Capital Solutions sub-LoB. You will support and take ownership of defined areas of sub-LoB global underwriting results including business development, underwriting and transactions management and will develop cross sell opportunities with AGCS. You are a professional thought leader in risk transfer solutions, developing innovative and complex solutions in a fast-changing environment.

### Some of your specific responsibilities could include:

- Executing global ART strategy for sub-LoB Underwriting and Business Development to drive profitable growth, including identifying market opportunities (potential target markets, segments and clients) and responsibility for sub-LoB UW results.
- Lead new product development opportunities in ART, acting as interface with Allianz group products to leverage the strong Allianz brand.
- Positively representing ART internally within the AGCS and Allianz Group, and externally to the market, building long term relationships with key client and broker contacts.
- Sharing comprehensive client and industry segment insight with the business.
- Developing, implementing and broadcasting operational measurements, KPIs and SLAs to measure, steer and improve business globally and locally.
- Management and development of assigned team.

### What You'll Bring to the Role

- 10+ years insurance market experience including 5+ years “alternative” market and client facing experience;
- Extensive experience with external global players and clients in the (re)insurance markets;
- Transactional and Underwriting expertise in negotiating, structuring and executing complex insurance, reinsurance and other financial transactions;
- Leadership skills with an ability to manage a high performing, multi-disciplinary team;
- Ability to implement tools and methodologies to develop market, competitor, and client insight and implement best practice in channel management;
- Ability to develop innovative solutions in a fast-changing environment and communicate strategies to address market trends or changes in the business environment;
- Excellent written and verbal communications skills, with an ability to develop and positively influence key, strategic position holders across locations and functions;
- Degree/professional designation in one or more of the following areas: Actuarial, Insurance, Underwriting, Finance or Legal.

**Closing date: November 25, 2022**

**Please apply via email including a resume to  
[caroline.deevy@agcs.allianz.com](mailto:caroline.deevy@agcs.allianz.com)**