

Requires a
**HEAD OF BUSINESS DEVELOPMENT & CONSULTING -
SENIOR VICE PRESIDENT
CAPTIVE & INSURANCE MANAGEMENT SOLUTIONS**

WTW is a leading global advisory, broking and solutions company that helps clients around the world turn risk into a path for growth. WTW has 45,000 employees in more than 140 countries. Willis (Bermuda) Limited wishes to recruit a new Head of Business Development & Consulting for its Captive & Insurance Management business in Bermuda, Willis Towers Watson Management (Bermuda) Limited (WTWMB).

The successful applicant will be responsible for leading WTWMB's business development activities as well as providing risk financing and insurance consulting to our portfolio of insurance companies under management. This is an executive position within WTWMB. The duties of the role will include:

- Leadership in new business, product development, and other associated activities for WTWMB identifying product and service propositions that will benefit both WTWMB and the greater WTW group.
- Providing insurance and risk financing advice to our clients, particularly those with complex needs.
- Support for mentoring and professional development of WTWMB's broader service team.
- Technical support for other team members, particularly in underwriting and related matters.
- Cooperation and teamwork with other WTWMB personnel and throughout the WTW network.
- Management of WTWMB's relationships with a number of its more complex clients.

The successful candidate will satisfy the following minimum requirements:

- Bachelor's degree, and/or be a fully qualified insurance professional with either an ACII/FCII/CPCU professional designation or a relevant equivalent.
- Minimum 5 years management experience together with at least 15 years' experience in the insurance industry, preferably with captive insurance business.
- Hands on experience in managing captives and insurance management relationships.
- Significant experience with the Bermuda regulatory environment including the BSCR and Code of Conduct.
- Superior organizational skills and project management experience.
- Excellent presentation and communication skills with a detail orientated commitment.
- Extensive computer experience with Microsoft Excel, Word and similar software packages.
- Able to work under own initiative and meet tight deadlines.

This is an excellent opportunity for a senior enthusiastic, self-motivated and organized individual who is willing to integrate into a hard-working team in a dynamic and growing office. We offer a competitive benefit package and salary commensurate with experience. No agencies please.

Please submit application with resume and references to:

Human Resource Department

Willis (Bermuda) Limited

Wellesley House, 2nd Floor

90 Pitts Bay Road

Pembroke HM08

OR

By email to

wendy.percy@wtwco.com

Closing Date for applications is October 24, 2022