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## Vice President - Institutional Markets COO

Global Atlantic is one of the fastest growing companies in the Life and Annuity industry. We are primarily focused on the U.S. retirement and life insurance markets with a broad range of annuities and life insurance options, as well as reinsurance solutions. Our success is driven by competitive, innovative product designs, leading investment management and integrated risk management, along with highly experienced leadership. Global Atlantic is looking for a diverse team of talented individuals who reinforce their culture of collaboration and innovation. We are dedicated to the career development of our employees because we know this is critical to their long-term success.

The Vice President - Institutional Markets COO will provide leadership and coordination to support the Ivy sidecars-related business activities. This role will set the tone by developing, implementing, executing a strategy to ensure the Ivy sidecars, which Global Atlantic has established starting in 2020, can most effectively and efficiently continue their exceptional growth. The successful candidate must be a nimble and flexible leader who can evolve with the changing needs of the business by creating sustainable relationships, protocols, and processes to support new initiatives as well as optimizing the current platform. This role will have significant contact and visibility with senior executives of the Institutional business and the Bermuda reinsurance and corporate entities.

The candidate will work closely with the President and CEO of Ivy I and II on:

- Coordination with reinsurance, legal, investments and finance teams on the closing and settlement of new reinsurance transactions on balance sheet and in the side-car
- Investor relations operations for the side-car including content and logistics of capital calls, debt facilities usage, distributions, quarterly letters and other investor communications including coordination with the fund admin
- Developing the format of and content for side-car governance materials and internal presentations
- Business strategy including: creating and documenting new processes, examining existing operating model and implementing improvements, understanding P&L / NII drivers and variances
- Identifying opportunities to enhance capital management on overall financial results as well as participate in special projects and research
- Managing the budget for the Ivy businesses, including annual planning; monthly and quarterly analysis of expense actuals v budget; quarterly reforecasting; allocations; and headcount/comp analytics
- Fostering a culture that embraces diversity and inclusion for all team members, aligning to and executing on company objectives

### Minimum Qualifications, Skills & Experience:

- Minimum 7 years of relevant work experience, preferably obtained in insurance-focused investment banking, insurance-focused private equity or asset-management business
- Strong analytical skills with superior presentation abilities, organizational skills, and attention to detail
- Thrives on change and continuous improvement; possesses high regard for transparency and collaboration
- Demonstrates ability to create value through operational and continuous improvement; solutions-oriented with high sense of urgency
- Strong collaborating and influencing skills with the ability to appreciate different and varied approaches and opinions in a thoughtful and inclusive manner
- Possess unquestionable integrity, ethical, and moral character

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**Closing Date: July 25, 2022**

