

Careers, by BUTTERFIELD.



Step up.

At Butterfield, we provide full-service community banking and specialised international financial services. Operating in multiple jurisdictions, we focus on results, value relationships, and celebrate success. If this sounds like your kind of company, then consider this opportunity to become part of a collaborative team of professionals at a world-leading, independent offshore bank and trust company.

VP, Credit

The position reports to the SVP, Head of Private Banking and is responsible for the management of a high net worth client (HNW) credit portfolio.

Your responsibilities will include:

- Managing the Private Banking credit portfolio of HNW relationships and prospects
- Underwriting mortgages, Lombard loans, multi-currency/jurisdictional facilities and other complex credits
- Meeting with potential clients regarding personal loans, mortgages and various other credit products
- Reviewing of personal financial statements and related financial information, analyse client profitability
- Providing detailed written and oral presentations for approval to management and/or Credit Risk Management
- Leading the credit team providing guidance on deal structure, loan reviews, controls and approve requests within delegated authority
- Managing, mentoring and developing direct credit team reports
- Identifying new business opportunities and prospect target clients; with the goal of achieving agreed targets
- Developing a network of Group and external contacts with the aim of introducing new business opportunities
- Cross-selling the Bank's products and services
- Representing the Bank in various business, social and community settings

Your qualifications and skills include:

- University degree and a further professional qualification (CFA, MBA) and 10 years relevant experience or equivalent
- Superior analytical and risk management skills including financial analysis and credit structuring/restructuring
- Ability to write and manage complex credit facilities
- Thorough understanding of banking, particularly credit, risk analysis and management
- Proven ability to manage employees
- Strong sales and service orientation with proven negotiation and business development skills
- Superior presentation and communications skills and ability to interact successfully at senior management level
- Proficient in Microsoft Office suite of applications

About the team

Established in 1858, Butterfield has more than 160 years' experience in private banking. Today, as a leading provider of banking, trust, and investments services for international clients, we have operations in eight major financial centres. Our dedication to personalised proactive service and our ability to draw upon international resources in crafting unique financial solutions remain hallmarks of the Butterfield way of doing business.

Why Butterfield?

With more than 1,300 financial services professionals across ten international jurisdictions, the Butterfield experience is enhanced by robust learning and development opportunities, comprehensive benefits, and preferred rates on a variety of proprietary financial services. Guided by our core values—approachable, collaborative, empowered and impactful—we provide a respectful environment where the diversity of our employees and the talents and experiences they bring are celebrated and valued. With a 160-year tradition of service excellence we empower individuals to achieve their goals and make a positive impact on our business, our clients and our communities.

Does this sound like you?

All applications should be forwarded via email to resumes@butterfieldgroup.com.

Closing date:

Monday, 11, July, 2022

Let's start a conversation.



butterfieldgroup.com



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