



AON INSURANCE MANAGERS (BERMUDA) LTD.

requires a

Managing Director - Bermuda

Aon Captive and Insurance Management is the world's leading captive manager and adviser to the world's largest companies. The Company serves over 1,200 clients around the world, enjoys a market leading position and is represented in over 30 offices worldwide. We are seeking to employ a Managing Director for our Bermuda Operation.

This is a leadership position reporting to the Regional Managing Director for the Americas region. The Managing Director will be responsible for all aspects of the Company's captive & insurance management operations in Bermuda including operational, marketing / sales, business and product development.

Position responsibilities:

- Lead strategic and operational improvement initiatives.
- Deliver on agreed financial and operational targets.
- Maintain a compliance culture within in line with Aon Group and local regulatory requirements.
- Be responsible for day-to-day relationship, service delivery and strategic account development for selected key clients.
- Lead all aspects of client profitability, building value propositions relevant to our clients to facilitate continued organic fee growth.
- Lead business development activity for the Bermuda office, working with Aon colleagues to identify and capitalize on new business opportunities.
- Actively support wider Aon thought leadership and innovation initiatives with a view to maintaining our position at the forefront of the captive industry.

Position Requirements:

- An undergraduate degree together with an accounting or insurance professional qualification (CA, CPA, ACA, CPCU, ACII, etc.).
- More than 10 years' experience with significant recent experience at a senior management level in a consulting, brokerage or captive management environment with hands on experience of structuring and implementing risk financing programs is required.
- Detailed understanding of risk management concepts and relevant Bermuda legislation pertaining to captives.
- Project management skills.
- Compliance knowledge skills.
- Sales & product development skills.
- Ability to effectively lead and empower teams of professional staff.
- A record of success in promoting business objectives within the local business community.
- Ability to demonstrate willingness to be part of a dynamic, forward thinking team including participation in and representation of the company at both internal and external functions.
- Ability to interact with senior executives of Fortune 500 companies.
- Excellent written, communication and presentation skills.
- Be able to travel extensively.

We are an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, sex, gender, gender expression, sexual orientation, age, marital status, veteran status, or disability status. We will ensure that individuals with disabilities are provided reasonable accommodation to participate in the job application or interview process and to perform essential job functions. Please contact us to request accommodation.

Applications must include a detailed resume with references, submitted under confidential cover to:

Human Resources
Aon Insurance Managers (Bermuda) Ltd.
P.O. Box HM 2450
Hamilton HM JX
Email: aonbdahr@aon.com
Telephone: 441-295-2220 or Fax: 441-295-3480

Closing date for applications: June 14, 2022

Empower Results