

## **SENIOR CASUALTY BROKER**

Willis Towers Watson is a leading global advisory, broking and solutions company helping clients around the world manage and finance risk, with over 40,000 employees in more than 140 countries. Willis (Bermuda) Limited (WTW) wishes to recruit an ambitious and highly motivated Senior Casualty Broker.

The successful applicant will be responsible for managing a book of business.

These duties will include:

- 10 years broking insurance experience preferably in Casualty with experience in designing, marketing and management of Programmes for large clients that utilize the Global Marketplace.
- Prior experience working within the North American and/ or London insurance market is required.
- Possess extensive knowledge of the Global Insurance Marketplace and placement strategies on Fortune 1000 business.
- Manage own accounts under tight deadlines working with a small brokerage team. Must have significant experience leading meetings with Fortune 1000 company executives. The ability to negotiate deals along with maintaining and developing client and underwriting relationships is a significant skillset required.
- Assist in new business development, as required as well as initiatives for WTW.

The successful candidate will have:

- Preferred undergraduate university degree;
- Hands-on experience in the insurance and reinsurance industry with a minimum of 10 years is required;
- Superior organizational skills including the use of Microsoft Office Products, Lotus Notes and project management experience is required;
- Excellent presentation and communications skills with a detail orientated commitment;
- The candidate must be willing to travel regularly to participate in industry events, office visits and client meetings.
- The candidate must be willing to regularly host client entertainment activities.
- Ability to work independently and cooperatively as part of a team to meet tight deadlines as well as the ability to work overtime as and when is required.

This is an excellent opportunity for an enthusiastic, selfmotivated and organized individual who is willing to integrate into a hard-working team in a dynamic and growing office. We offer a competitive benefit package and salary commensurate with experience.

No agencies please.

Please submit application with resume and 2 references to:

Willis (Bermuda) Limited
Wellesley House, 2nd Floor
90 Pitts Bay Road
Pembroke HM08
OR

By email to wendy.percy@willistowerswatson.com Closing Date for applications May 17, 2022