

Bowring Marsh is the exclusive specialist international placement broker division of Marsh Inc. Bowring Marsh is seeking candidates for the following position based in the Bermuda office:

CASUALTY BROKER

What can you expect?

The Broker is responsible for the daily servicing of a portfolio of Fortune 1000 clients within the Casualty practice. The Broker provides service & advice associated with placements made or delivered to clients and is involved in negotiations with insurance & risk markets to obtain best terms, conditions, coverage and pricing for a client per risk practice guidelines.

What is in it for you?

- Being part of the Marsh McLennan businesses; a premier global brand with the financial power to match.
- Competitive salary with full comprehensive benefits programs including: health insurance, life insurance, STD/LTD, generous pension contributions, employee assistance program, generous paid time off for vacation, sick, company holidays and time to give back to your community, volunteer opportunities, and other programs.
- Working with the most innovative and respected insurance colleagues in the industry.

We will count on you to assist/manage:

- Placements of Casualty related insurance programs, into the Bermuda market for Fortune 1000 or similar clients
- Client needs, including assessing & developing solutions to complex risk situations
- Identification and development of new sources of business
- Strategy and the co-ordination of such with other Marsh Offices globally
- Analyzing of client exposures and preparation of high quality submissions to underwriters
- Benchmarking and data analytics to assist new sales
- Policy management including follow up for policies, review of policy against bound terms & conditions, request for corrections, if any and delivery of reviewed policy to Distribution for delivery to client
- Working as a senior member of a team and acting as a role model for less experienced colleagues
- Operating with a high degree of personal responsibility and accountability for the maintenance of a portfolio of clients
- Keeping abreast of changing risk and insurance market conditions
- Benchmarks and analyzes new sales

What you need to have:

- A minimum of 10 years of relevant casualty insurance experience in Bermuda or the international insurance market, with recent insurance broking experience specific to the Construction industry
- Proven experience to independently handle complex client assignments operating with a high degree of personal responsibility and accountability
- Strong organizational skills and ability to prioritize workload and manage such during busy periods
- Superior technical, financial and interpersonal skills, specifically regards written and verbal communication and presentation
- Understanding of negotiating techniques & ability to apply these in discussions with insurers and clients

What makes you stand out?

- Relevant industry qualifications
- High sense of personal accountability
- Self-motivated and fully capable of working on their own initiative

Applicants may only apply via our website, www.marsh.com/us/careers.html.

Closing date: 18 April 2022

Marsh is a global leader in insurance broking and risk management, bringing global, national, and industry specific solutions. Marsh and its separately incorporated operating entities around the world are part of Marsh & McLennan Companies, a publicly held company (ticker symbol: MMC).

Marsh & McLennan Companies offers competitive salaries and comprehensive benefits including: health, tuition assistance, employee assistance program, domestic partnership benefits, career mobility, employee network groups, volunteer opportunities, and other programs. We embrace a culture that celebrates and promotes the many backgrounds, heritages and perspectives of our colleagues and clients.