



PROGRESS. PASSION. POSSIBILITIES.

At KPMG our goal is to be the Clear Choice for our Clients, our People and our Community.

KPMG professionals are individuals who take deep, personal accountability for their work; have a passion for excellence; remain driven to achieve their full potential; and understand the value of building relationships with clients, future clients, their communities, the global firm and each other. A KPMG professional has a strong work ethic, thrives on challenges, and is dedicated to providing outstanding client services.

Manager and Senior Manager

KPMG in Bermuda has a team of Advisory professionals from both business and accountancy backgrounds specialising in the delivery of advisory services across the following service lines:

- Risk & Regulatory consulting;
- Transaction & Deal advisory;
- Restructuring & Insolvency; and
- Digital advisory

We are seeking a Manager and Senior Manager; a regulatory/ financial crime specialist with a proven track record for winning and delivering engagements, to manage and grow our Bermuda-based financial crime and forensic advisory practice. The successful candidate will form part of a highly motivated team of risk consulting professionals, with a strong client focus, and an ethos of delivering excellence.

The Risk and Regulatory Manager and Senior Manager will work alongside the advisory leadership to win and deliver quality work, and to further enhance the Financial Crime service offering so as to grow market share and Advisory revenues. The role involves leading engagement teams, taking overall responsibility for the delivery and development of client services, business and service development, client relationship management, quality assurance and resource management.

Accountabilities:

- Leading teams on a range of Financial Crime Advisory projects; being the main liaison with clients, building deep and trusted client relationships and delivering services, essentially relating to regulatory compliance advice, remediation and assurance projects;
- Having an astute understanding of the needs of key stakeholders to ensure effective and commercial client service;
- Building and maintaining a strong network of external commercial influencers and potential clients;
- Maintaining a deep commercial understanding and knowledge of the financial services industries and financial crime regulations in Bermuda;
- Preparing and delivering client pitches and proposals;
- Mentoring and motivating team members; providing effective performance management and development opportunities;
- Maintain high levels of drive and enthusiasm through a positive attitude and team working to identify solutions and deliver efficiencies; and
- Developing knowledge of all KPMG service lines to enable cross-selling of multidisciplinary services.

The successful candidate must have the following qualifications, skills and attributes:

- A Bachelor's degree or above.
- A minimum of four (Manager), five (Senior Manager) years of experience in an advisory business providing regulatory compliance and/or risk consulting services to a broad range clients;
- Proven leadership and people skills; a team player with the ability to build effective relationships;
- Well-rounded experience with strong technical Risk and Regulatory/ Financial Crime background and qualifications;
- Ability to win and deliver work with a commercial mindset;
- Excellent relationship building and presentation skills;
- Strong financial and commercial analytical skills;
- Proven report writing experience and excellent presentation skills;
- Experience running multiple projects and work streams and working to tight deadlines ;
- Stakeholder management – experience of dealing with multiple parties in distressed situations;
- Language requirements – excellent spoken, listening and written English;
- A high degree of competence in Microsoft Word, Excel, PowerPoint and Outlook is required;
- A willingness and capacity to work overtime at short notice is essential as this is a highly demanding environment with very tight report deadlines; and
- Must be a mature, self-motivated individual who is well organized, hard working, enthusiastic and professional.

To apply for the above position, please visit our careers page at kpmg.bm.

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Deadline to apply is Friday, February 18, 2022.

KPMG is an equal opportunities employer.