

# Underwriter, US Property Reinsurance

## Bermuda



Convex is a recently formed international specialty insurer and reinsurer founded by Stephen Catlin and Paul Brand. With operations in London and Bermuda, Convex occupies a unique position in the insurance industry combining unrivalled experience, reputation and a legacy free balance sheet

### Discover your opportunity

Convex continues to build out our product offering as we rapidly grow into an improving market environment. We are looking for an experienced, forward looking, talented professional for our Underwriting Reinsurance team. If you would like to join our amazing team in building the world's favourite reinsurer, please get in contact as we'd love to hear about you, your experience and your views of the future of the Insurance market, particularly within your class of expertise.

### What will your essential responsibilities include?

- Underwriting business to help to maintain the current book and produce new business opportunities as part of both a local and larger reinsurance team, with regular communication to underwriting management as to progress
- Analyse and assess submissions, identifying and negotiating the best business for Convex in line with the objectives set in the business plan which shall include but not limited to premium, losses and zonal objectives
- Develop business plans including scenario management, with associated identification and pursuit of growth opportunities
- Operate within the guidelines set by the company which shall include strategic thinking surrounding target client relationships, product offerings and broker management
- Development and refinement of the client ranking framework
- Nurture of existing and development of new broker and client networks.
- Collaborative execution of underwriting strategy as a central part of a cohesive and motivated team
- Work collectively across functions to ensure achievement of shared goals
- Maintain clarity for the team around priorities and goals and to embed a continuously improving mindset in performance approach
- Ensure adherence within the team to the legal and regulatory framework.
- Development of internal systems and tools to assist in the evolution and measurement of views of risk.
- Produce required data and materials for the Ceded Re team
- Liaise with the Company's offshore Catastrophe modelling team
- Provide Large loss estimation and management.
- Provide guidance and mentoring to others within the underwriting team.
- Representation of Convex at local and overseas industry conferences, client meetings and broker events.

### What skills and experience are required?

- The successful candidate will have a minimum of 5 years industry experience in either the London or Bermuda reinsurance market.
- The ability to build upon existing broker network and facilitate the development of multi-class, key target client relationships.
- Ability to set terms and lead a wide range of risks
- Ability to work autonomously and make decisions
- Flexible and adaptable approach
- Creative problem solver
- Highly motivated
- Ability to build and maintain strong relationships internally and externally

**Interested applicants please apply by Friday February 11 2022 to the attention of: [Laura@iep.bm](mailto:Laura@iep.bm)**

**Convex is an Equal Opportunity Employer**