



**ROLE:**

**SVP, Head of Capital Development  
Investor Relations**

**CLOSING DATE:**

**February 4th, 2022**

**DEPARTMENT:**

**Analytics**

**TO APPLY:**

**[https://arielre.bamboohr.com/jobs  
view.php?id=55](https://arielre.bamboohr.com/jobs/view.php?id=55)**

## Purpose

The Head of Capital Development & Investor Relations will play a pivotal role in driving growth of Ariel Re and the associated required capital, shaping investor communications/relations and leading financial planning and analysis efforts.

## Principal Accountabilities

The principal accountabilities are set out below, but the role holder will be expected to participate in other areas as and when required:

- Plan and manage all facets of the capital raising process to support business plans and growth
- Ensure that investor needs are met, including but not limited to exhibits and periodic accounts and updates
- Manage/co-ordinate the structuring of legal processes as required
- Oversee the delivery of analysis and operational support for the marketing, reporting and ongoing management of the vehicles
- Lead the production of high-quality reporting and offering materials
- Work with leadership to maintain strong relationships with investors and related vehicles, including establishing consistent quarterly reporting mechanisms
- Act as the key point of contact for investors, proactively engaging with them to ensure they receive timely and accurate information
- Develop the organisational approach to investor engagement, reporting and solicitation of new investors to expand the investor group and ensure sufficient funds are available to support business opportunities
- Identify new potential investors and assist with evaluation and on-boarding process
- Work with external advisors on fundraising exercises
- Work with the Chief Financial Officer to define plans on an annual basis, lead the quarterly results review and reforecasting process
- Develop and maintain strategic analysis and clear board strategies with working teams
- Ensure efficient communication with internal stakeholders with respect to strategy
- Evaluate potential strategies to establish the

commercial value, risk and implementation considerations

- Broadly consider markets or segments and evaluate performance and/or the potential for new opportunities
- Support the Chief Financial Officer as required for preparing for investor meetings and presentations
- Lead efforts to establish efficient and effective management and financial reporting tools, including the automation of Lloyd's returns
- Maintain a watching brief on developments by key competitors
- Identification and analysis of strategic opportunities to enhance the business
- Develop new value propositions and opportunities for investors
- Lead ad hoc projects and research assignments as directed by the Chief Financial Officer
- Other duties as required

## Skills, Qualifications, Experience

- MBA or MSc Finance with a strategic focus, or similar from a recognized top tier business school
- At least 10 years recent successful industry experience across local and international markets
- CA, CPA, ACA or other equivalent accounting designation
- CPCU, ACII or other equivalent underwriting designation
- Experience working within Lloyd's and knowledge of Lloyd's requirements and reporting
- Detailed knowledge of accounting standards relevant to (re)insurance
- Recent experience with financial planning and analysis
- Outstanding analytical, interpersonal and communication skills
- Leadership skills, with strong influencing capacity and ability to lead and motivate others
- Proven track record of operating at a senior level across an organisation and achieving buy-in
- Highly motivated, driven and commercial individual

**THINK YOU MIGHT FIT IN?  
TO FIND OUT MORE PLEASE VISIT:**

**[www.arielre.com](http://www.arielre.com)**

## Our commitment to you

An opportunity to join a highly reputable, global organization and work within a team of talented and innovative professionals.

A rewards package that includes:

- Competitive salary and bonus scheme
- Comprehensive benefits, including health and wellness plans, life insurance and retirement planning
- Opportunities to support your career development

## The company

Ariel Re transacts a broad array of reinsurance business through offices in Bermuda, London and Hong Kong.

We are a multi-line reinsurer meeting the

business needs of a diverse client base. Ariel Re Operates principally through Syndicate 1910 at Lloyd's but also offers access through Lloyd's Brussels ("LBS") via LBS Syndicate 5336.

Originally founded in 2005, Ariel Re has a long record of outstanding performance, consistently outperforming both the Lloyd's and Bermuda markets.

Lloyd's data shows Syndicate 1910 to be the second most profitable syndicate in the Lloyd's market for the period 2010 to 2019.

Ariel Re is an equal opportunity employer and we are committed to creating an inclusive environment for all employees.

All employment is decided on the basis of qualifications, merit and business need.