



DOCKYARD STORE MANAGER

The Phoenix Stores Limited has an exciting and challenging opportunity for a Store Manager in our Dockyard Pharmacy. Reporting directly to the General Manager of Drugstores, the successful candidate will be responsible for maximizing sales and net profits through effective management, operational and financial methods, as well as carrying out the day-to-day activities of our store.

The successful applicant will be responsible for:

- Managing all aspects of store including staff, purchasing, and pricing
- Development of pricing strategies and keeping abreast of promotional pricing and other competitive market conditions
- Formulating and documenting marketing plans in conjunction with senior management
- Identifying new opportunities for the development of new products
- Purchasing seasonal goods
- Establishing annual budgets for operation and taking on full P&L responsibility
- Working with the Human Resources Manager to recruit, hire and train positive enthusiastic employees
- Training and developing positive enthusiastic employees to ensure good customer service is provided
- Monitoring inventory to ensure on-time shipments and appropriate volume levels for seasonal goods
- Promoting and ensuring a positive public image within the community

The skills required to be successful in this position include:

- Minimum of 5 years' experience in the retail or drugstore industry
- Extensive customer service experience with a proven track record in sales
- Minimum of 3 years in a store manager role
- Excellent verbal and written communication skills
- Conversant with modern marketing and sales techniques, combined with a clear understanding of merchandising strategies
- Ability to develop new product lines and develop new vendor relationships
- Solid understanding of profit & loss statements and working knowledge of a computerized point of sales system
- Strong leadership and coaching skills with the ability to work effectively with all staff levels
- Must be fully computer literate in a Microsoft Office based environment
- Sound and reliable work ethic with the flexibility to work extended hours including weekends and public holidays when required

Qualified applicants should apply through our website www.phoenixstores.bm under the Careers Tab or by submitting a detailed cover letter and resume to: Human Resource Manager – The Phoenix Stores Limited, PO Box HM 826, Hamilton HM CX Bermuda or via e-mail to hr@psl.bm.

All inquiries will be kept in strict confidence.

Closing Date: January 31st, 2022