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Insurance Broker

Our client is seeking a dynamic and self-motivated Insurance Broker. The candidate will be required to operate in a business management capacity, servicing a book of business, identifying new business opportunities and securing professional liability related insurance accounts for the Bermuda market.

Key Responsibilities:

- Place, manage and service a portfolio of complex client accounts
- Target, develop and implement marketing strategies that produce new business opportunities as well as expand existing client business
- Establish, develop, and maintain relationships with clients and retail brokers
- Provide recommendations and solution-based support for clients and intermediaries
- Assist on brokerage of all lines of business for current accounts
- Identify and develop new sources of business
- Manage business strategy and coordinate with other offices globally
- Analyze exposures and prepare submissions to underwriters
- Policy management
- Help design and implement casualty insurance programs including retention levels and coverage specifics
- Keep abreast of changing risk and insurance market conditions
- Direct overall marketing efforts for primary insurance and excess liability

Minimum Qualifications, Skills & Experience:

- Bachelor's Degree and/or professional insurance qualification
- Seven to Ten + years of brokerage/underwriting experience, both in Bermuda and internationally
- Strong organizational skills and ability to prioritize workload
- Ability to work beyond normal office hours to meet tight deadlines
- High level of technical expertise
- Proficiency with Microsoft Office suite of applications
- Ability to travel and work additional hours where required
- Proven ability in new business development with demonstrated success in placement of Fortune 1000 accounts
- Sound technical skills and knowledge of insurance, including regulatory requirements, laws, and policy forms

To apply please send your résumé to bdajobs@expertisegroup.com. All applications are handled in a confidential manner and in accordance with Expertise's Privacy Policy, available on our website.

Closing Date: November 29, 2021