



Bowring Marsh is the exclusive specialist international placement broker division of Marsh Inc. Bowring Marsh is seeking candidates for the following position based in the Bermuda office:

## **CASUALTY BROKER**

### **What can you expect?**

The Broker is responsible for the daily servicing of a portfolio of Fortune 1000 clients or similar clients. The Broker provides service & advice associated with placements made or delivered to clients and is involved in negotiations with insurance & risk markets to obtain best terms, conditions, coverage and pricing for a client per risk practice guidelines.

### **What is in it for you?**

- Being part of the Marsh McLennan businesses; a premier global brand with the financial power to match.
- Competitive salary with full comprehensive benefits programs including: health insurance, life insurance, STD/LTD, generous pension contributions, employee assistance program, generous paid time off for vacation, sick, company holidays and time to give back to your community, volunteer opportunities, and other programs.
- Working with the most innovative and respected insurance colleagues in the industry

### **We will count on you to assist/manage:**

- Placements of casualty related insurance programs into the Bermuda market for Fortune 1000 or similar clients
- Assesses client needs & develops solutions to complex risk situations
- Operates with a high degree of personal responsibility and accountability for the maintenance of a portfolio of clients
- Identifies and develops new sources of business
- Works closely and coordinates strategy with other Marsh Offices globally
- Analyzes client exposures and prepares high quality submissions to underwriters
- Benchmarks and analyzes new sales
- Responsible for policy management including follow up for policies, review of policy against bound terms & conditions, request for corrections, if any and delivery of reviewed policy to Distribution for delivery to client

### **What you need to have:**

- More than 10 years' recent casualty insurance broking experience in Bermuda or the International insurance market
- Proficiency with Microsoft Office – Word, Excel, PowerPoint, Outlook
- Proven experience to independently handle complex client assignments
- Strong organizational skills and ability to prioritize workload and manage workload during busier periods
- Willingness and ability to work beyond normal office hours and weekend/public holidays to meet tight deadline
- Superior technical, financial and interpersonal skills, specifically regards written and verbal communication and presentation

### **What makes you stand out?**

- Bachelor's degree (or significant Industry experience in lieu)
- High sense of personal accountability
- Self-motivated and fully capable of working on their own initiative
- Relevant industry qualifications

Applicants may only apply via our website, [www.marsh.com/us/careers.html](http://www.marsh.com/us/careers.html).

**Closing date: 14 September 2021**

Marsh is a global leader in insurance broking and risk management, bringing global, national, and industry specific solutions. Marsh and its separately incorporated operating entities around the world are part of Marsh & McLennan Companies, a publicly held company (ticker symbol: MMC).

Marsh & McLennan Companies offers competitive salaries and comprehensive benefits including: health, tuition assistance, employee assistance program, domestic partnership benefits, career mobility, employee network groups, volunteer opportunities, and other programs. We embrace a culture that celebrates and promotes the many backgrounds, heritages and perspectives of our colleagues and clients.

**Marsh GuyCarpenter Mercer OliverWyman**