OtisBermuda

A Member of the BAS Group of Companies

OTIS

## Construction Sales Engineer

Otis Elevator Company (Bermuda) Ltd. has been serving Bermuda since the 1940's. Otis Elevator serves the needs of its customers and riding public locally and worldwide via installation of new units, servicing of existing units, modernization of outdated equipment and performing all manner of repairs and upgrades to deliver best in market efficiency and reliability to its customers.

Otis Elevator Company is inviting applicants for the position of Construction Sales Engineer reporting to the General Manager. The Construction Sales Engineer will be responsible for (but not limited to) the following duties:

Duties include but not limited to:

- Overseeing and directing construction and modernization projects from conception to completion
- Overseeing all onsite and offsite construction modernization projects to monitor compliance with building and safety regulations
- Reviewing projects to comply with schedule and estimates costs
- Coordinate and direct construction workers and subcontractors
- Meet contractual conditions of performance
- Review work progress on a daily basis
- Prepare internal and external reports pertaining to job sites
- Plan ahead to prevent problems and resolve any emergencies
- Negotiate terms of agreements, draft contracts and obtain permits and licenses
- Analyze, manage and mitigate risks
- Ensure quality construction standards and the use of proper constructions techniques
- Commitment to ES&H programs
- Provide customers with innovative and cost conscious options to improve the safety, quality, efficiency and longevity of their elevator and escalator equipment.
- Work with Otis USA engineering department to ensure mechanical, electrical and A17.1 code compliance for Otis Bermuda orders.
- Meet with customers to ensure quality of Otis product and services
- Provide written proposals and oral presentations expounding on Otis delivery and long-term performance of Otis Bermuda's products and services
- Identify areas where we can improve customer satisfaction and repeat business, then communicate those issues and possible solutions to upper management

Minimum qualifications /experience required:

- 8 years relevant work experience
- Current knowledge and understanding of ASME A17.1. elevator code
- Working knowledge of electrical, building and fire codes
- Expert knowledge of building products, construction details and relevant rules, regulations and quality standards.
- Provide leadership to construction and modernization team
- Proven experience in construction management, execution and sales
- Strong oral and written communications skills
- Advanced knowledge of elevator construction processes, means and methods
- Firsthand knowledge of the latest elevator upgrade products and services
- Excellent time and project management skills
- Valid driver's license (cycle and light van) (or ability to gain local license

Interested applicants should apply with Resume' and References to:
Human Resources
OtisBermuda
P.O. Box HM 719
Hamilton HM CX
Or Via email: recruitment@basg.bm

Closing date for application: September 3, 2021