

# ATLANTIC MEDICAL INTERNATIONAL

is looking for a

## MEDICAL ACCOUNT MANAGER

Atlantic Medical International (AMI Ltd. which is a subsidiary of Butterfield & Vallis) is looking for a Medical Account Manager. AMI is a medical distributor specializing in the acute/continuing care and dental marketplace. We are currently seeking applicants for the position of Medical Account Manager.

The individual will play a crucial role in the development and growth of the Company's sales efforts through direct customer contacts. This person will develop and implement sales targets for customers; sales tactics, new product identification and working to ensure optimum customer satisfaction.

### **Required skills, qualifications and experience:**

- Minimum of 3 years' sales experience preferably in the Medical Field.
- Highly motivated, self-starter.
- Excellent written, verbal and presentation skills.
- Knowledge of Microsoft Word, Excel and PowerPoint.
- An understanding of inventory management.

AMI has a drug free workplace policy and is an equal opportunity employer.

Applicants will be dealt with in strict confidence and interested candidates can apply in writing or via email to:



C/O The HR Manager  
P.O. Box HM 468 Hamilton HM BX  
Email: [hrmanager@bv.bm](mailto:hrmanager@bv.bm)

Closing date: Wednesday September 1st, 2021.