

Expertise

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Senior Vice President, Healthcare Underwriter

Ascot Underwriting (Bermuda) Ltd. ("A" rated by A.M. Best) underwrites multi-class reinsurance solutions for a diverse range of clients. Our team is expanding and we are seeking a Senior Vice President, Healthcare Underwriter.

The successful candidate will report to the Head of Healthcare. The role is responsible for managing and growing the Healthcare book through underwriting and portfolio management of insurance and reinsurance programs in the Healthcare industry, specifically Hospitals, Long Term Care, Physicians and Allied Health.

Duties & Responsibilities:

- Underwrite the Healthcare book in accordance with the business plan and within agreed risk control
- Maintain the company's underwriting systems, guidelines, and procedures and ensure all controls and high-quality standards are met
- Identify and manage new business production through building relationships and developing and maintaining new and existing broker and client relationships
- Develop and manage new opportunities and product lines
- Coach, develop and manage junior underwriting professionals
- Represent Ascot through participating in conferences, seminars and industry events

Minimum Qualifications, Skills & Experience:

- Undergraduate Degree in a relevant field (preferably in an analytical or financial discipline)
- Professional insurance designation
- Minimum of 7 years of management experience in Healthcare Re/Insurance, successfully leading a team of professionals to manage a large book of business
- Experience and knowledge of Life Sciences and broader Casualty Insurance would be an asset
- Proven effective leadership and team-building skills, with a passion for, and a significant track record of, effectively training, mentoring and coaching others
- Strong analytical skills, with demonstrated mastery of Healthcare forms and contract wordings
- A proven track record of sizable business development and new business generation
- An established network of healthcare broker contacts and effective working relationships with reinsurance buyers
- Excellent written and verbal communication, with good presentation skills and the ability to provide suitable representation at industry conferences
- A solid commercial awareness, with demonstrated effective negotiation skills and organization skills
- Proficient in IT applications, especially Microsoft Excel and Word
- An intrinsic drive to continually improve processes and product lines and lead with innovative solutions
- Ability and willingness to work flexible hours and travel frequently to meet business demands and deadlines including evening, weekends, and public holidays

To apply please send your résumé to jobs@expertise.bm.

All enquiries will be dealt with in strict confidence.

Closing Date: September 18, 2020

Phone: 441-296-0336 Email: jobs@expertise.bm

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