



OPERATIONS MANAGER

Phoenix Stores Limited currently has an interesting and challenging opportunity for an Operations Manager of our Drugstores. The successful candidate will be responsible for supporting the General Manager in multiple functions in assigned stores for The Phoenix Stores Limited.

The successful applicant will be responsible for:

- Leadership responsibilities to include recruiting, hiring and training positive enthusiastic employees who consistently give the highest level of customer service
- Preparing store planograms and layouts, and managing the merchandising of products
- Effectively managing teams' performance and overseeing scheduling to maximize the stores' operations
- Analyzing management reports and taking appropriate action to maximize sales and net profits through category management
- Establishing sales and profit objectives and developing specific plans to meet sales targets
- Maintaining positive and professional relationships with existing vendors whilst developing and negotiating new product lines and pricing
- Managing security of company employees, property, inventory, and ensuring health & safety standards and store cleanliness are upheld at all stores
- Any other duties appropriate to the responsibilities of this role as directed by the General Manager

The skills required to be successful in this position include:

- Bachelor's Degree in Business Administration or related field
- A minimum of 10 years' experience in the grocery or drug store industry paired with a minimum of 5 of those years in a senior management position
- Solid understanding of budgets, and profit & loss statements
- Experience with inventory management, shrink and profit margins
- Conversant with modern marketing and sales techniques along with a good understanding of trends and products in today's drugstore and retail industry
- Strong delegation, communication, leadership and coaching skills with the ability to work effectively with all staff levels
- Experience with a computerized point of sales system and proficiency with Microsoft Office, specifically with Excel
- Ability to work extended hours including nights, weekends and public holidays

Qualified applicants should apply online at www.phoenixstores.bm. Click on the Careers link for more information.

Closing Date: August 14, 2020