

Details Management Ltd. on behalf of our client, **BGC Insurance Services Bermuda Limited** trading as **Ed Broking (Bermuda) Ltd**, is receiving applications for the position of **Vice-President Property Broker**.

Role Description:

To facilitate the prompt placement of insurance/reinsurance contracts in accordance with the client's requirements and needs, in a timely manner, all in accordance with regulatory requirements and acting in the best interest of the client at all times.

Duties and Responsibilities:

- Directly lead the marketing, placement and management of complex, multi-national Property accounts and keep the relevant Producer and Technical Assistant informed as to the status of accounts and general business issues.
- Ensure compliance with relevant legal, regulatory and Ed Broking compliance requirements, Errors and Omissions (E&O) compliance procedures and quality initiatives.
- Input new business, renewals and mid-term changes onto the Company's workflow systems and ensure that the Company's workflow systems are updated promptly to reflect the current status of any risk.
- Assist in development of RFP responses and prospecting property opportunities.
- Engage and establish industry relationships both internally and externally (Insureds, Producers, Carriers, Prospects, Brokers, etc.).
- Utilize innovation and proprietary technology to drive efficiency in the marketplace.

The above list of responsibilities is not exclusive or exhaustive and the job holder may be required to undertake such tasks as reasonably expected within the scope of the role.

Role Requirements:

- Bachelor's degree in Business, Economics, is preferred.
- Possession of the CPCU , Cert CII or equivalent is preferred.
- 5+ years' experience in the Property Direct & Facultative insurance industry with a comprehensive understanding of contract wording and Property coverages.
- International experience in the London and US property markets would be an asset.
- An experienced Property broker or underwriter with a solid understanding of the Bermuda and North American property

market and relationships with insurance company management and underwriting personnel.

- Proficient in the preparation and delivery of submission presentations for both new and renewal business. Insureds, producers and underwriters should immediately recognize that the broker is a capable resource who possesses a thorough knowledge of their individual program, as well as the overall global marketplace, local regulatory requirements, alternative program structures, and coverage terms, conditions and policy forms.
- Thorough understanding of risk modeling and the ability to analyze and interpret modeling results and apply that data to alternative program structures and solutions.
- Strong written and communication skills are necessary to communicate in a professional manner with clients and the marketplace.
- A strong team player who understands the roles and responsibilities of their colleagues and senior management, assumes responsibility for the timely delivery of a professional work product in accordance with assigned roles, and facilitates communication among team members.
- Willingness to work beyond defined roles in a start-up office environment.
- Promote creativity in presenting new ideas and approaches for clients or prospects; promote a positive attitude in always trying to improve a program or process.
- Ability to travel internationally multiple times a year for marketing.

All inquiries will be dealt with in strict confidence. Interested candidates please submit resumes and references via **www.details.bm** **JOB SEEKERS**

JOB CODE: PBAX11819
CLOSING DATE: July 17, 2020

Please contact Donnie Francis at recruitment@details.bm if you have any questions.

Accounting * Recruitment * Human Resources * Payroll * Secondment * Outplacement * Immigration

Details