



*One of the world's fastest-growing  
and most diverse insurance managers!*

## **Director Captive, Commercial**

With more than 480 staff in 16 worldwide locations, their employees work together to conceive, design and manage alternative risk transfer solutions that help their clients manage today's challenges and tomorrow's opportunities.

Artex Risk Solutions (Bermuda) Ltd. is seeking an experienced and dynamic individual for the role of **Director – Captive, Commercial** heading up their captive insurance and commercial (re)insurance business segments.

Reporting to the Managing Director, the successful applicant will have a strong sense of accountability and will be responsible for leading a team of Managers and Account Executives providing management oversight to portfolio of complex captive and commercial (re)insurance clients.

### **Responsibilities include, but will not be limited to:**

- Leading and developing an effective team and providing technical training and supervisory support to staff.
- Managing workload allocations and overseeing the performance management of the team.
- Reviewing processes, procedures and staffing levels within team.
- Providing management oversight of accounting, regulatory and administrative services provided to a portfolio of complex captive and commercial (re)insurance clients.
- Reviewing and assisting with the coordination of all captive and commercial BMA filings, including BSCR and related documents.
- Assisting in the development and maintenance of client service systems and procedures.
- Making presentations at client meetings.
- Identifying new business opportunities and actively managing the business development process, including the preparation of service proposals and presentations to prospective clients and the on-boarding of new clients.
- Managing client meetings including the presentation of financial reports and interactions with senior client representatives.

### **The successful candidate will ideally have the following qualifications & experience:**

- ACA, CA, CPA or ACCA professional accounting qualification.
- A minimum of ten (10) years relevant post-qualifying experience gained within the (re)insurance industry.
- Over five (5) years of demonstrable team management experience.
- Significant knowledge of the (re)insurance marketplace and/or risk management regimes.
- Strong technical knowledge of IFRS and U.S. GAAP including an excellent understanding of (re)insurance and investment accounting standards.
- Demonstrable working knowledge of commercial (re)insurance reporting including BSCR filings coupled with current working knowledge of reporting from general ledger systems.
- Strong financial reporting and analytical skills.
- Demonstrable career progression in previous roles.
- Advanced computer literacy skills, including MS Excel, Word and PowerPoint.

**We invite applications from highly motivated individuals who are deadline driven and committed to delivering an excellent level of client service. The successful candidate will also have good communication skills (verbal/written), and strong organizational abilities with proven success in engaging effectively with all stakeholders.**

*Artex is a wholly-owned subsidiary of Arthur J. Gallagher, one of the world's largest insurance brokerage and risk management companies. Gallagher employs more than 25,000 people worldwide across 35 different countries, with a global network that can offer client service capabilities in more than 150 countries.*

**For more information, or to confidentially apply:**

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or visit us at: [www.acumenrecruit.com](http://www.acumenrecruit.com)

**Closing date:** Friday, January 31st 2020

