



## **Grocery Director**

The MarketPlace Ltd is seeking a highly motivated leader to manage and oversee the grocery, dairy, frozen food and Dollar Depot for the group of stores. Reporting directly to the Vice President of Purchasing & Procurement, the Grocery Director is responsible for implementing profitable programs and processes to optimize bottom line results.

### **Duties include but are not limited to the following:**

- Must have extensive knowledge and understanding of P&L metrics and key components to drive and sustain positive financial results
- Will have multi-retail unit responsibilities
- Must be able to effectively evaluate, measure, track and reduce shrink in department to achieve targeted gross margin percentages
- Acts as primary contact with the company for all vendors in categories assigned
- Knowledge of pricing and costing policies in grocery, dairy, frozen food and Dollar Depot
- Must have a working knowledge of office software, the ability to travel and the capacity to adapt to change
- Strong supervisory skills – managing conflict and performance management
- Must be able to build product sets and execute resets in a timely manner.
- Must be able to coach, teach, train, and mentor team in stores
- Must be able to work with senior leadership team to build a strategy for the departments and develop annual targets and goals for the departments they are responsible for

### **Qualifications and Experience:**

- Five years' experience in a similar role required
- Strong written and verbal communication skills and the ability to work with a wide variety of stakeholders
- Strong computer skills and proficiency with computer software used in the food industry
- Proficiency with Windows based computers and Microsoft programs including Excel, Word and Outlook email applications, including import and export functions
- Competently operate handheld devices, retail registers, weight scales, printers, modems and other equipment used in point of sale and accounting systems
- Must possess the accounting and math skills necessary to supervise and handle sales transactions
- Exceptional interpersonal and customer service skills
- Highly organized and able to work in a fast paced environment
- Ability to bend and lift loads at least 50lbs in weight
- Must have knowledge and experience in the natural food/organic industry
- Must have strong negotiation skills
- Must have a positive attitude and be committed to creating a positive work environment.

Interested persons should apply by forwarding an application and their resume in person or via email to:

**Contact:**      **The Human Resources Department**  
**The Shopping Centre, 35 Victoria Street, Hamilton HM 12**  
**e-mail: [hr@marketplace.bm](mailto:hr@marketplace.bm)**

**Closing date: December 13, 2019**