



Artex Risk Solutions (Bermuda) Ltd.

Client Service Director

Closing Date: June 7th, 2019

Artex is one of the world's fastest-growing and most diverse insurance managers. With more than 400 staff in 16 worldwide locations, our employees work together to conceive, design and manage alternative risk transfer solutions that help our clients manage today's challenges and tomorrow's opportunities.

Artex Risk Solutions (Bermuda) Ltd. is seeking an experienced and dynamic individual for the position of Client Service Director. Reporting to the Managing Director, the successful applicant will have a strong sense of accountability and will be responsible for leading a team of Managers and Account Executives providing management oversight to a large and diverse portfolio of captive insurance and reinsurance clients.

Responsibilities

- Provide management oversight of accounting, regulatory and administrative services provided to a portfolio of captive insurance and reinsurance clients
- Lead and develop an effective team and provide technical training and support to staff
- Identify new business opportunities and actively manage the business development process, including the preparation of service proposals and presentations to prospective clients and the onboarding of new clients
- Monitor staff performance, provide training and motivation and perform periodic staff appraisals
- Review processes, procedures and staffing levels within assigned team
- Assist in development and maintenance of client service systems and procedures
- Make presentations at client meetings
- Manage client meetings including the presentation of financial reports and interactions with senior client representatives

Qualifications

- ACA, CA, CPA or ACCA professional accounting qualification
- Minimum of eight years post-qualifying experience
- Minimum of five years of demonstrable team management experience
- Knowledge of the Bermuda captive insurance market and regulatory environment would be advantageous
- Bilingual in English/Spanish is a highly regarded skill for the position
- Strong technical knowledge of IFRS and U.S. GAAP including an excellent understanding of insurance and investment accounting standards
- Demonstrable experience of captive insurance reporting including eSFR filings
- Strong financial reporting and analytical skills
- Advanced computer literacy skills, including Excel, Word and PowerPoint
- Demonstrable ability to manage teams, multi-task and adapt to changing priorities
- Highly motivated individual who is deadline driven and committed to delivering an excellent level of client service
- Excellent verbal, written, organizational skills with the ability to engage effectively at all levels
- Demonstrable career progression in previous roles

Interested applicants are invited to apply in writing by sending your resume, covering letter (**MUST INDICATE Bermudian, Spouse of Bermudian, PRC or Non-Bermudian**) and two professional references to the following:

resumes.bda@artextrisk.bm – subject should state Client Service Director – June 2019

Artex is a wholly-owned subsidiary of Arthur J. Gallagher, one of the world's largest insurance brokerage and risk management companies. Gallagher employs more than 25,000 people worldwide across 35 different countries, with a global network that can offer client service capabilities in more than 150 countries.