

A. S. COOPER

Merchandise Buyer/Planning Manager

We are seeking a highly motivated individual to fill this senior management position. The Merchandise Buyer/ Planner is responsible for financial sales planning, merchandise procurement, gross margin and inventory planning for the company.

PRINCIPAL ACCOUNTABILITIES

- Build Company financial merchandise and inventory plans at a monthly level by season, division and department which tie to the company's sales, margin and turnover goals.
- Create, develop & implement purchasing and receipt plans including company open-to-buy reports by department and vendor
- Prepare promotional and markdown strategies through partnership with Merchandising and Marketing.
- Analyse the impact & effectiveness of promotions and make recommendations for future promotions and markdowns.
- Manage inventory between multiple stores to maximize inventory investment.
- Develop specific reports to support the business and complete ad hoc reporting for business needs.
- Analyse merchandise performance at the department and item level, including sales and stock to identify problems and opportunities.
- Fashion buying responsibilities for specific mens', ladies luxury brands.

REQUIREMENTS

- A minimum of 10 years of merchandise management retailing experience, including 5 years direct planning, distribution and buying luxury retail brands at a senior level.
- Experience in creating multi department open-to-buy plans
- Experience in developing positive vendor relationships with luxury brands
- Experience in presenting and qualifying financial merchandise plans to company auditors and bankers
- Strong listening, written and oral communication skills.
- Excellent references and proven track record
- Ability to think objectively and interpret meaningful themes from quantitative and qualitative data.
- Experience with POS and related back-office retail software
- Experience building strong working relationships with a diverse group of business partners.
- Advanced proficiency in Microsoft Excel required.
- Must be organized, disciplined and able to work under pressure while being flexible and able to adapt.

Closing date: May 24th, 2019

Please apply in writing and include CV and references to:
Nichol Gift, Director of Human Resources
A.S. Cooper & Sons Ltd. P.O. Box HM 1071, Hamilton HM EX
or email: ngift@ascooper.bm

NO TELEPHONE ENQUIRIES PLEASE

WE ARE AN EQUAL OPPORTUNITY EMPLOYER