



We're hiring

Financial Advisory Senior Manager - Insolvency and Restructuring services

We are seeking a Senior Manager who will be responsible for managing a portfolio of key clients on a day to day basis, with a focus on high quality delivery and developing the team's capabilities. The incumbent will be expected to have advanced knowledge in their service area and industry, and will play an active role in business development activities and management of the FA practice. The successful candidate's career success is dependent on their ability to personalize their career path and identify and grow their internal and external network.

Primary responsibilities will include but are not limited to the following:

- Provide a range of insolvency, voluntary liquidations and restructuring services to our clients
- Manage a portfolio of clients to involve planning, budgeting, WIP management, management of the team, allocation of resources and reporting
- Oversee the team's activities and review client deliverables
- Lead client presentations and meetings
- Understand clients' business environment and apply leading methodologies and relevant legislation to review, analyze and resolve their most complex issues
- Required to work closely with lawyers in relation to legal issues arising on engagements
- Collaborate with the broader FA Services and Deloitte team to provide a whole of firm / value added service to our clients
- Be seen as a trusted business advisor to senior client stakeholders maintaining and developing relationships with existing clients, as well as, identifying and actively pursuing new business opportunities
- Have a broader perspective of potential issues encountered when managing diverse teams and the strategies to overcome them
- Employ a structured approach to project management to ensure complete client satisfaction and project profitability
- Be responsible for the development and motivation of the team by providing them with leadership, counseling and career guidance – act as a role model to help them realize their highest potential
- Achieve expertise in a given industry/service line to enhance reputation in the marketplace, keeping up-to-date on industry/sector trends and leading practices
- Drive practice growth and business development (proposal writing, events, public speaking, article writing, targeted marketing initiatives, account plans)
- Play a key role in managing the practice to include budgeting, profitability, strategy, developing capabilities, recruitment, training, competitor analysis and managing quality and risk

Qualifications and Requirements:

- Bachelor degree or above with strong academic credentials (minimum GPA 3.2) in Accounting, Finance, Economics, Business Management or related disciplines
- Qualified in a relevant professional designation; ACCA, CA, ACA, CPA, CPI or JIEB
- Qualification in a common law jurisdiction (for example, U.K., Canada, Australia) as an Insolvency Practitioner would be a significant advantage
- 7+ years relevant experience in insolvency and restructuring, financial advisory or related services preferably with a Public practice firm
- At least 3 years' experience in a managerial capacity preferred

All applications should be submitted online at:
<https://jobs2.deloitte.com/bm/en>
Keyword: BM165960KW

Please note to apply for this position you will need to submit a cover letter and CV through the above link.

**Talent
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Telephone: (441) 292-1500
Deadline for Applications: May 21, 2019