Managing Director

Independent Consulting Solutions (ICS) is a provider of highly qualified and capable I.T and business consultancy professionals. Our team includes professionals that routinely provide "best of breed" solutions and implementations to both locally based and global organizations.

We are looking for a special and talented individual who will continue in the leadership role of managing the company. We seek a seasoned professional with a comprehensive understanding of the specific skills required to lead a busy, growing Professional and Technical Services company. As well as all-round business knowledge, the successful candidate must be able to illustrate deep I.T. skills in all ICS's core service areas namely systems planning, design and development, global networking and infrastructure troubleshooting, security and trust services, application development and high level project management.

As well as a proven technical track record, applications must have at least 10 years experience of managing I.T. and business consultants in often highly-pressurized environments, and sales account management. This person needs to be a team builder, analytical and able to communicate effectively under pressure. The role of MD is pivotal to ICS and the successful candidate must possess the ability and expertise to provide support in the areas of business development and client relationship management.

PRIMARY DUTIES AND RESPONSIBILITIES:
- Overall management and leadership of the Company
- Interfaces closely with the board and clients to translate requirements to strategic and tactical goals;
- Provides strategic and operational oversight of technical staff
- Performs annual planning and budgeting and monitors results
- Performs vendor management and consulting management to include negotiation and selection
- Marketing & Public Relations
- Identify leading industry trends and strategically align the Company with industry partners
- Work with project teams to architect/design products – from initial requirements through postproduction review meetings.
- Assist with the management of the change process, on time and on budget.
- Work directly with clients in a hands on development and/or project management role.
- Hands-on technical work will be required

QUALIFICATIONS:
The successful candidate should have a University degree in Business, (MBA, MSc, CMA, CA or similar) and or a technical degree Computer Science with at least 20 years of experience within the following areas:
- A proven track record in a similar position
- Ability to conduct principled negotiations
- Ability to perform a broad range of supervisory responsibilities
- Strong personal and professional ethical values, impeccable integrity and energy level required to meet the demands of the position
- Experience managing complex projects
- Supervision of technical professionals in a high pressure, time demanding environment
- Understanding of formal project management, development, and implementation methodologies.
- Strong leadership, communication and organizational skills to identify, track and communicate with potential clients as well as support business development activities.
- Ability to envision and implement complex solutions for clients.
- Experience in managing an Application Service Provider (ASP), and creating and implementing new technical products with a demonstrated track record of success.
- Historically this has been a hands on position & should not be viewed as a pure management role. As such, the candidate must have proven technical skills in some or all of the following areas: Microsoft products , Citrix, HP, Checkpoint

Please e-mail resumes to careers@icsbermuda.com, with a covering letter which clearly states your strengths and bullets specific experience to date.

ICS encourages staff development and progression, supporting the Commission for Unity and Racial Equality (CURE) as an Equal Opportunity Employer.

ICS offers a competitive compensation and benefits package commensurate with qualifications and experience.

Deadline for applications: January 15, 2019