



## **AON (BERMUDA) LTD.**

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### **ASSISTANT VICE PRESIDENT - CYBER SOLUTIONS GROUP**

Aon (Bermuda) Ltd. provides clients with specialist insurance broking, reinsurance expertise and consultancy services. We are seeking to employ an Assistant Vice President in the Cyber Solutions Group of our Insurance Brokerage Division.

#### **This position involves:**

- A self-starter providing technical expertise in the design, placement, marketing, negotiating and servicing of predominantly fortune 1000 insurance programmes with respect to Cyber Liability, Media E&O, Tech E&O and miscellaneous E&O coverage;
- Leading the formulation and presentation of proposals for renewal and new business opportunities;
- Considerable interaction with senior underwriters, overseas executives (many at a C Suite level) and a dynamic retail network;
- There will be some travel required, as well as frequent entertainment of clients outside of normal business hours.

#### **The following skills and experience levels are required:**

- Bachelor's degree or higher, additional insurance qualifications preferred;
- Minimum of five years of insurance broking experience;
- Extensive current knowledge in the design and manuscripting of primary and excess cyber liability policy forms;
- A deep understanding of current cyber insurance pricing dynamics;
- Effective communication skills;
- Strong analytical, problem-solving and presentation skills;
- Innovative strategic and product development skills;
- Proficiency in Word, Excel and Power Point programs;
- Excellent project management and organizational skills;
- Ability to work under pressure with high attention to detail;
- Ability to organize, prioritize, monitor and control work flows;
- Energetic with a proven sense of urgency and the ability to meet deadlines (including working weekends and holidays if needed);
- Any retail or wholesale interaction with the North American cyber market will be a benefit to the candidate as the book is heavily weighted to that geography.

The Company offers an attractive compensation and benefits package commensurate with qualifications and experience.

Applications must include a detailed resume with references, submitted under confidential cover to the:

**Human Resources Department  
Aon (Bermuda) Ltd.  
P.O. Box HM 2450  
Hamilton HM HX  
Email: [aonbdahr@aon.com](mailto:aonbdahr@aon.com)  
Telephone: 441-295-2220**

***Closing date for applications: December 18, 2018***

# **Empower Results**