

AON (BERMUDA) LTD.

requires a

BROKER – VICE PRESIDENT - FINANCIAL SERVICES GROUP

Aon (Bermuda) Ltd. provides clients with specialist insurance broking, reinsurance expertise and consultancy services. We are seeking to employ a Broker at the Vice President level in the Financial Services Group of our Professional Lines Insurance Brokerage Division.

This position involves the design, placement, negotiation and servicing of corporate management and professional liability insurance programs with Bermuda based markets primarily writing Directors and Officers, General Partnership Liability, Employment Practices Liability, Wage and Hour, Professional Liability and Bond coverage lines with specific experience in handling Financial Institutions clients. It will require considerable interaction with senior underwriters, clients and overseas executives. In addition, the selected individual will be responsible for leading the formulation and presentation of proposals for renewal and new business opportunities. There will be some international travel required, as well as frequent entertainment of clients outside of normal business hours.

The successful candidate will have a minimum of seven years of continuous recent insurance experience transacting with U.S., Bermuda and international markets in the following lines: Directors and Officers Liability, General Partnership Liability, Employment Practices Liability, Wage and Hour, Professional Liability and Bond. Retail broking experience in dealing with North American clients is essential as is strong wholesale broking relationships with Bermuda professional lines underwriters. Experience must include proven expertise and history in engaging directly with U.S. Financial Services clients in a retail capacity and in particular the business models, risks, and insurance needs of global Fortune 1000 clients.

Required credentials should include the marketing and servicing of global Fortune 1000 accounts, with expertise in the various Professional Lines products available from US, Bermuda and International markets. The ability to design and manuscript primary and excess policy forms, develop and market new products, and explain to clients the suitability and risk appetites of insurance trading partners will be also be required. In addition, the successful candidate will have a Bachelor's degree in a business related field. The following skills are required: strong analytical, problem-solving and presentation skills; innovative strategy and product development skills; proficiency in Word, Excel and Power Point programs; excellent project management and organizational skills; ability to work under pressure with attention to detail; ability to organize, prioritize, monitor and control work flow deadlines; be energetic with a proven sense of urgency.

The Company offers an attractive compensation and benefits package commensurate with qualifications and experience.

First preference will be given to Bermudians, spouses of Bermudians or PRC holders.

Applications must include a detailed resume with references, submitted under confidential cover to the:

Human Resources Department
Aon (Bermuda) Ltd.
P.O. Box HM2450, Hamilton HMHX
295-2220
or via e-mail: aonbdahr@aon.com

Closing date for applications: October 17, 2018



Innovative
effective
global solutions
to business risks