

Strategic Sourcing Manager

HSBC Operations, Services and Technology (HOST)

Closing date: 14 September 2018

HSBC Bermuda is seeking a highly motivated individual to assist in the execution of global and local Sourcing and eSourcing projects throughout the Procurement contract lifecycle.

Major responsibilities

- Proactive engagement with a variety of stakeholders and business partners
- Fostering of existing and new procurement relationships
- Identification of post contract value opportunities
- Application of Sourcing knowledge to projects across all category areas whilst ensuring risks associated with the purchase of goods and services are mitigated commercially, contractually, and operationally
- Act as an agent for cost savings related to Procurement contract lifecycle
- Ensure operational accountability for contracts and drive appropriate deployment of the supplier relationship management framework
- Assist in instilling a responsive and strategic service and delivery culture
- Act as a liaison for business and supply market relationships
- Support Category Management as required in the development and review of robust, forward-looking category plans based on business and product needs, supply market dynamics, and technological changes in the marketplace
- Assist in the delivery of robust reports on progress against targets
- Achieve or exceed agreed savings targets for each sourcing project
- Provide support in the regulation and agreement of terms and conditions of all projects
- Assist in the application of a range of sourcing approaches to deliver the most appropriate business outcomes
- Demonstrate understanding of complex business problems, apply advanced analytical thinking and market knowledge
- Ensure accuracy of project data (savings, pipeline, milestones, risks and issues)
- Drive the usage of eProcurement tools and manage an interface with offshore support teams

Minimum qualifications

- At least 4 years' experience within a similar role (Procurement/Strategic Sourcing)
- Procurement certificate or advanced certification with a proven ability to handle complex internal and external client negotiations
- Ability to effectively and simultaneously lead multiple projects with minimal direction and work well with stakeholders affected by the project i.e. Project Management experience would be preferred
- Ability to analyze processes, solve problems and make recommendations for improvement
- Strong verbal and written communication and interpersonal skills with a high level of integrity and respect for confidentiality
- Ability to demonstrate a broad range of category knowledge and work dynamically and flexibly with Subject Matter Experts
- Excellent organization and time management skills
- High proficiency in Word, Advanced Excel and Power Point
- Team player, i.e. ease in developing good working relations and willingness to assist others

Interested applicants are invited to apply by sending a completed employment application and your résumé and cover letter to:

Email:
recruitment.dept@hsbc.bm

Fax: 279-5826

Recruitment Department,
Human Resources, HSBC
Bank Bermuda Limited, 37
Front Street, Hamilton HM 11

Application forms are available in all HSBC branches and at www.hsbc.bm. All enquiries will be held in strict confidence.

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