

Marsh Management Services is the exclusive captive solutions division of Marsh Inc., which includes providing advice, implementation, management and actuarial services. Marsh Management Services (Bermuda) Ltd. is seeking applicants for the position of **Team Leader**.

The Team Leader has responsibility for the performance of their team, ensuring that Marsh's service standards are being met and that the allocation of resources and co-ordination of staff are being utilized effectively and efficiently. The Team Leader will have many years of experience working within the insurance industry and have a high technical level of understanding for insurance, accounting and regulatory issues.

Essential functions include:

- Overall responsibility for the team's revenue budget
- Act as Client Executive for specific large clients with responsibility for the relationship and all services provided to those clients
- Being a member of the senior management team
- Detailed knowledge and experience with insurance regulations and ensure clients are compliance with such
- Hold regular team meetings to provide a communication channel between staff and the senior management team
- Act as project leader for specific projects agreed by the senior management team
- Assist with the recruiting, hiring, and coaching of staff
- Address client service issues
- Provide guidance and monitor progress of each team member's training and development using the applicable development plan and training matrix
- Coordinate coaching, mentoring and appraisal process for all team members
- Participate in salary, bonus, and promotion discussions where applicable
- Negotiate fees and management agreements
- Provide support to Client Executives on specific issues
- Assist in winning new business
- Public speaking/presentations

Qualifications:

- Recognized professional accounting designation (e.g. CA, ACA, CPA, ACCA) and/or insurance qualifications (e.g. ACII, CPCU)
- Minimum 8 years of recent and relevant experience in the Captive Management Industry
- Proven experience managing a team
- Proven negotiation skills
- Experience in accounting, regulatory compliance and insurance for captives is required
- Self-motivated and fully capable of working on their own initiative
- Willingness and ability to work beyond normal office hours and weekend/public holidays to meet tight deadlines

Entertaining clients is a requirement; therefore applicants must be flexible in working outside normal scheduled hours. Additionally, applicants must be prepared to travel extensively for business purposes.

Applicants may only apply via our website, www.marsh.com/us/careers.html.

CLOSING DATE: 14 JULY 2018

Marsh is a global leader in insurance broking and risk management, bringing global, national, and industry- specific solutions. Marsh and its separately incorporated operating entities around the world are part of Marsh & McLennan Companies, a publicly held company (ticker symbol: MMC).

Marsh & McLennan Companies offers competitive salaries and comprehensive benefits including: health, tuition assistance, employee assistance program, domestic partnership benefits, career mobility, employee network groups, volunteer opportunities, and other programs. We embrace a culture that celebrates and promotes the many backgrounds, heritages and perspectives of our colleagues and clients.