

Portfolio Manager – Business Banking

Wholesale Banking

Closing date: 16 July 2018

HSBC is seeking a Portfolio Manager to join their Business Banking team within the Wholesale Banking division. Wholesale Banking provides international financial services solutions that support businesses ranging from large corporates to mid-market enterprises in a variety of industry sectors all over the world.

Major responsibilities

- Look to expand the existing relationships and develop new relationships with potential long-term customers or prospects
- Represent the business within and outside of the Company, including Global HSBC to contribute to the development, retention, and expansion of customer relationships and the business
- Monitor activities of accounts to ensure usage complies with nature of business and any approved terms and conditions and new opportunities for increased cross sells and/or increasing wallet are identified
- Participate in community event sponsored by HSBC to support the local business community engaging in seminars, presentations and conferences
- Completes thorough and in-depth evaluations or reviews of financial and operating risk for all facilities; approve/reject facilities within assigned limits according to Company standards and forward recommendations exceeding personal limits as appropriate

Minimum qualifications

- University Degree in Accounting, Finance, Business Administration, Economics preferred
- 3-5 years banking experience in a similar position
- Strong verbal and writing skills
- Full knowledge of Microsoft Office applications (Word, Excel, PowerPoint)
- Personal attributes: Highly organized, ability to multi-task, comfortable navigating across geographies within bank

Interested applicants are invited to apply by sending a completed employment application and your résumé and cover letter to:

Email:
recruitment.dept@hsbc.bm

Fax: 279-5826

Post Recruitment Department,
Human Resources, HSBC
Bank Bermuda Limited, 37
Front Street, Hamilton HM 11

Application forms are available in all HSBC branches and at www.hsbc.bm. All enquiries will be held in strict confidence.

You'll achieve more when you join HSBC.

www.hsbc.com/careers

At HSBC we are open to different ideas and cultures and live by our values of being dependable, open and connected. HSBC is committed to building a culture where all employees are valued, respected and opinions count. We take pride in providing a workplace that fosters continuous professional development, flexible working and opportunities to grow within an inclusive and diverse environment. Personal data held by the Bank relating to employment applications will be used in accordance with our Privacy Statement, which is available on our website.

