

# Call for Expressions of Interest (EOI)

## **FOOD AND BEVERAGE CONCESSION OPPORTUNITIES AT BERMUDA L. F. WADE INTERNATIONAL AIRPORT — NEW TERMINAL**

Bermuda Skyport Corporation Limited (Skyport) is seeking EOIs from qualified Food and Beverage (F&B) concessionaires to finance, market, operate and maintain one or more world class F&B concession(s) within the New Passenger Terminal Building of Bermuda L.F. Wade International Airport scheduled to open in the summer of 2020. The available F&B locations and sizes are listed below:

### **Ground Level - Landside/Public Area:**

Check-In Area - One Unit 2,395 sq. feet

Arrivals/Meet and Greet - One Unit 1,049 sq. feet

### **First Level - Airside/Post Security:**

US Departures - Two Units 2,280 sq. feet, 1,544 sq. feet

International Departures - One Unit 3,601 sq. feet

Interested parties should prepare a written summary of qualifications and experience to be submitted to Skyport no later than June 29, 2018.

The contemplated commencement date of the F&B concession post fit-out is July 2020.

A Request for Proposals (RFP) will be issued to qualified parties in August 2018, with proposals to be submitted within 90 days of the RFP date of issue.

EOIs should demonstrate capability to finance, design, implement, market, manage and operate a high-quality F&B concession. Relevant industry references should be provided.

*\*Commercial and technical information including passenger numbers, growth forecast, design criteria, financial requirements, etc. will be shared during the RFP process.*

### **EOIs should be forwarded to:**

Carrie Thatcher, Commercial Manager  
Bermuda Skyport Corporation Limited  
L.F. Wade International Airport  
3 Cahow Way, St. Georges DDO3  
Bermuda

### **For further information, contact:**

[cthatcher@skyport.bm](mailto:cthatcher@skyport.bm)