

Executive Vice-President - International Insurance/ Reinsurance Broker

RFIB (Bermuda) Subco Ltd is looking to expand its operations in Bermuda. In order to strengthen our broking capacity we are seeking an additional experienced insurance/reinsurance broker to join our successful team. The role will have two primary responsibilities: to develop our book of wholesale business in Bermuda and the Americas and to negotiate with underwriters globally.

Key responsibilities:

- Growing our book of insurance business in Bermuda and the Americas
- Contributing to our overall sales and growth strategy
- Placing risks in the international insurance markets, with a primary focus in Bermuda but extending to the US, London and European markets
- Identifying best products and services and negotiating best terms and cover for our clients
- Supporting the training and development of the early career team

Skills, knowledge and experience:

- Proven track record of business development
- Extensive experience as a placing broker both insurance and treaty/facultative reinsurance. This is likely to be ten years plus to have gained the right level of seniority and contacts
- Extensive insurance knowledge and strong understanding of Bermuda market dynamics
- Established existing relationships with carriers in International, Lloyd's and the wider London insurance markets
- Strong and sustainable relationships with retail and wholesale brokers in the US
- Specific technical knowledge of Property, Construction, Casualty, Energy
- Knowledge and understanding of the regulatory frameworks of relevant territories
- The flexibility to travel extensively

Education and professional qualifications

- A recognised insurance qualification would be ideal

Please apply to Shirine Vincent who is handling the response on:

E: shirine.vincent@rfib.co.uk

Or submit your application to:

T: + 144 533 7890

A: 46 Reid Street, Hamilton, HM12, Bermuda

Applications for this role will close June 19th, 2018.