

## Chief Executive Officer - Iron-Starr Excess Agency Limited

Ironshore, a Liberty Mutual Company, provides broker-sourced specialty property and casualty insurance coverages for varying risks located throughout the world. Select specialty coverages are underwritten at Lloyd's through Ironshore's Pembroke Syndicate 4000. For more information, please visit: www.ironshore.com

Reporting to the BoD of Iron-Starr Excess Agency and President, International Markets of Liberty Specialty Markets, the successful candidate will be responsible for developing and implementing primary goals, operating plans, policies, and short and long-range objectives for the organization following Board of Directors' approval. The CEO will direct and coordinate activities to achieve profit and return on capital and establish organizational structure and delegate authority to subordinates. In addition, the CEO will lead the organization towards objectives, meet with and advise other executives, review results of business operations and determine action plans to meet needs of stakeholders. The CEO will represent the organization to the board, major customers, shareholders, and the public.

## **Duties & Responsibilities**

- Identify, develop and direct the implementation of business strategy (depending on the situation some criteria may already exist or be established by the organization's chairman, owner(s)/ shareholders)
- Plan and direct the organization's activities to achieve stated/ agreed targets and standards for financial performance, quality, culture and regulatory adherence
- Recommend yearly budget for Board approval and prudently manage organization's resources within those budget guidelines according to current laws and regulations
- Recruit, select and develop executive team members
- Direct functions and performance via the executive team
- Maintain and develop organizational culture, values and reputation in its markets and with all staff, customers, suppliers, partners and regulatory/official bodies
- Report to shareholders/parent board on organizational plans and performance
- Support operations and administration of Board by advising and informing Board members, interfacing between Board and staff, and supporting Board's evaluation of chief executive
- Assure the organization and its mission, programs, products and services are consistently presented in a strong positive image to relevant stakeholders
- Develop internal cross sell capability to the wider Liberty Mutual Group

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- Build out Agency platform in several geographies
- Execute the responsibilities of a company director according to lawful and ethical standards
- Develop third party insurance carrier partnerships

## Required Skills, Qualifications, & Experience

- Requires a bachelor's degree with at least 10 years of experience in the field and Masters degree or equivalent
- A minimum of 10 years' underwriting experience
- Sound and detailed knowledge of US, UK, Bermuda and European Insurance/reinsurance markets
- Previous experience building and developing Excess Liability unitsProven experience of developing and delivering partnerships with
- Proven experience of developing and delivering partnerships with third party insurance carriers
  Proven business planning and tactical execution ability as well as
- budget and resource planning and implementation
   Experience of building a cross sell network for specialty business
- Experience of building a cross sell network for specialty business lines
- Excellent verbal, analytical, organizational and written skills