

FINPRO BROKER

Bowring Marsh is the exclusive specialist international placement broker division of Marsh Inc. Bowring Marsh (Bermuda) Ltd. and is seeking applicants for the position of FINPRO Broker.

This senior role is responsible for the day-to-day servicing of a portfolio of Fortune 1000 clients.

Essential functions include:

- Placements of Directors & Officers Liability (D&O), Employment Practices Liability (EPL), Errors & Omissions/Professional Liability (E&O/BPL), Fiduciary, Wage and Hour (W&H) and related insurance programs, into the Bermuda market for Fortune 1000 or similar clients
- Working as a senior member of a team and acting as a role model for less experienced colleagues
- Operating with a high degree of personal responsibility and accountability for the maintenance of a portfolio of clients
- Identifying and developing new sources of business
- Working closely and coordinating strategy with other Marsh Offices globally
- Analysis of client exposures and preparation of high quality submissions to underwriters
- Benchmarking and new sales analysis
- Public speaking/presentations and face-to-face negotiations

Qualifications:

- Minimum of 15 years FINPRO insurance broking experience in Bermuda or the International insurance market
- Bachelor's degree and/or relevant industry qualifications is required (or significant Industry experience in lieu)
- Self-motivated and fully capable of working on their own initiative
- Proficiency with Microsoft Office suite
- Excellent interpersonal skills, specifically regards written and verbal communication and presentation
- Strong analytical and negotiation skills
- Ability to adapt to changing priorities and to multi task

Entertaining clients is a requirement; therefore applicants must be flexible in working outside normal scheduled hours. Additionally, applicants must be prepared to travel extensively for business purposes.

Applicants may only apply via our website, www.marsh.com/us/careers.html.

CLOSING DATE: 14 MARCH 2018

Marsh is a global leader in insurance broking and risk management, bringing global, national, and industry specific solutions. Marsh and its separately incorporated operating entities around the world are part of Marsh & McLennan Companies, a publicly held company (ticker symbol: MMC).

Marsh & McLennan Companies offers competitive salaries and comprehensive benefits including: health, tuition assistance, employee assistance program, domestic partnership benefits, career mobility, employee network groups, volunteer opportunities, and other programs. We embrace a culture that celebrates and promotes.