

Our client invites applications for the position of:

Senior Vice President, Group P&C Insurance – Cayman Islands

Our client is a growing, Bermuda-headquartered, publicly traded insurance group with a significant international presence in the Caribbean. The Group has a strong reputation for client service and innovation. Due to continued growth, the client is looking to recruit an SVP for Group P&C. The role will have executive leadership responsibility for the P&C line of business across all jurisdictions in which the Group operates, and will set the strategic direction and vision for the P&C business, aligned with the corporate objectives of the Group.

Job Description

The role will have full profit and loss responsibility for the P&C business and identify opportunities to profitably grow the business including expanding into new markets, developing new products and pursuing new client engagement strategies.

The role will be based in Cayman but reports directly to the President and Chief Executive Officer of the Group in Bermuda. The individual will be a key contributor to the broader Group business strategy as a member of the Executive Group.

The role is ideally suited to an insurance or reinsurance executive from a P&C background, with requisite leadership and insurance market development experience. Experience of business development in the Caribbean would be an asset.

Responsibilities will include to:

- Develop and execute a business strategy that achieves the Company's short-term and long-term profitability and growth objectives;
- Provide leadership and strong people management to drive the P&C Insurance team towards the consistent achievement of desired results. The SVP, P&C will be responsible for recruiting and developing team members to assume broader roles within the organization;
- Champion the Group brand with corporate and individual clients to ensure it is the P&C of choice.
- Oversee the expansion of the business in the Caribbean;
- Analyze and provide recommendation regarding M&A opportunities;

- Develop a high touch relationship management approach to build deep relationships and engage with the major stakeholders and strategic partners including clients, MGA's, brokers across the Caribbean; and
- Introduce operational and systems' improvements to ensure greater efficiency and improve the ease of doing business.

Knowledge, Skills and Attributes:

- A University degree is required. M.B.A. or advanced degree is preferred;
- A recognized qualification in the insurance, financial or management disciplines;
- Significant experience in progressively senior leadership roles within the P&C industry;
- Experience setting the strategic direction of a medium-sized business with profit and loss responsibility. This individual must have an ability to understand the drivers of the business;
- Experience managing a portfolio across several jurisdictions;
- Demonstrated success overseeing profitable growth by developing new lines of business and expanding into new markets;
- Background evaluating M&A opportunities including negotiation, execution and integration;
- Experience leading, developing and motivating a large organization with teams in multiple locations;
- Excellent verbal and written communication skills. This individual must be able articulate vision and strategy both internally and externally; and
- A strong leader and change agent who will energize and motivate the team and affect results through influence and persuasion.

A full job description is available from PwC.

Please forward a detail resume in confidence to:

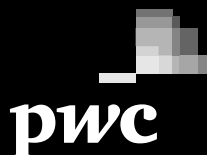
Alistair McNeish

PricewaterhouseCoopers Executive Search

Email: bermudatopjobs@bm.pwc.com

Tel: 441-295-2000

Closing date: 23 February 2018



Executive Search & Selection

Email: bermudatopjobs@bm.pwc.com

Website: www.bermudatopjobs.com

“More than 6,000 Human Resource Consulting experts in over 100 countries.

Worldwide connections, local expertise.”